



Thatcher settles for June 9 poll

Parliament will be dissolved on Friday, May 13. Bills lost include the Police and Criminal Evidence Bill and the Telecommunications Bill.

The SDP-Liberal Alliance is to demand equal broadcasting time with the Tory and Labour parties during the campaign.



Looking to the country: Mrs Thatcher; looking to the skies: Mr Heseltine

Pledge to avoid personal attacks

By Anthony Bevis Political Correspondent

The Prime Minister said last night that she would fight her campaign on the issues and would avoid making any personal attacks on Mr Foot, the Labour leader.

Mrs Thatcher said in an interview on BBC Radio: "I expect unemployment will be a very, very important issue. But she added: "I have never known any election stick to one issue. They always range over the whole spectrum of political matters."

Asked whether she would be following the example of Mr Cecil Parkinson, her party chairman, who had said that one of the Tories' advantages was Mr Foot, Mrs Thatcher replied: "I have never, as you know, in my life, had personal attacks. I have always tried to stick to issues: always, always, always."

"We always put, very much, our positive case. Certainly, I will try to show up the shortcomings of Labour Party policy."

The Prime Minister also dealt with the Labour accusation that by calling an early election she had cut and run. "If I had been going to cut and run, I would have done it a very, very long time ago", she said.

"But you know, you are bound to be accused of something. If you go between 4 and 5 years, you are cutting and running. If you don't decide, you are dithering. If you continue to go the whole year, you are clinging to office."

"So I wouldn't take much notice of any accusations. They are bound to make some."

The Times and the election

The most comprehensive news coverage and the best informed analysis of the election will appear in The Times.

Political Editor Julian Haviland and the Westminster staff will provide authoritative coverage of the campaign.

Specialist writers will go behind the party slogans to explain the significant issues in the campaign.

Reporters throughout the country will look at the key constituencies in which the election will be won and lost.

Frank Johnson will bring his unique style to the campaign and Geoffrey Smith will provide a regular analysis of how the election is developing.

David Watts will put it all in perspective every week and guest columnists will provide the viewpoint of the three main parties.

A special Times panel in a vital constituency will provide regular soundings on the issues that are moving the voters.

Soviet families leave Beirut

More than 140 wives and children of Soviet diplomats in Beirut have been put on a special flight to Moscow.

A few hours earlier, sectarian fighting resumed in the Chouf foothills two miles from the capital. The Russians' departure has provoked rumours of a new military threat to Lebanon.

North Sea divers end sit-in

Divers on a North Sea oil platform ended their week-long sit-in rather than act against a court order telling them to leave the rig. The sit-in by 27 divers had threatened to spread.

TV listing ban

Time Out, the weekly magazine, was banned permanently by a High Court judge from publishing advance television schedules and will have to pay an estimated £150,000 costs to the BBC and Independent Television Publications.

Plea on pill

The Family Planning Association recommended that doctors prescribe the morning after contraceptive pill to all women needing it thus reducing abortion and unplanned pregnancies.

Envoy expelled

The United States told an Afghan diplomat to leave the country within 48 hours in retaliation for the expulsion at the weekend of a diplomat at the American Embassy in Kabul.

Nicaragua 'war'

Señor Miguel d'Escoto Brockman, the Nicaraguan Foreign Minister, told the UN Security Council that recent American actions and pronouncements on Nicaragua could be seen as constituting a declaration of war.

US hopes

Dr Henry Kissinger talks exclusively to David Miller about the United States application to stage football's 1986 World Cup. Dr Kissinger heads the US delegation to Stockholm where the application is to be considered.

Computer Horizons

Introducing a new jobs column: a new personality; a look at two giants - and a micro love story.

Leader page 13

Letters: On nuclear arms, from Mr A. Verrier, Third World, from Professors Lord Bauer and Basil Yamey, Tasmania dam, from Professor D. Bellamy. Leading articles: The election; President Mitterrand: the post-coital pill.

ND's illegal pressure

Security vs freedom to report: Why vreden must meet the challenge. Spectrum: The Beating of Kerouac. Fashion: Spatulle style and Feet First.

Winding, Mr William

booker, Mr Anthony Beamish.

Home News 2-5

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The general election will be on June 9. Parliament will be dissolved next Friday, May 13, four years and nine days after it was elected.

The Prime Minister said last night that the uncertainty was becoming intolerable and everyone was becoming obsessed with the election date.

Mr Michael Foot, leader of the Opposition, observed in a statement from his Commons office that "our resolute Prime Minister" had been pushed, pulled and panicked even faster than expected.

"Here we are with a cut-and-run election a year before this Parliament needs to be dissolved. If the recovery is on the way, why the rush?"

Mr Foot said the Labour Party would fight on the long-term choices for the country; how to get genuine economic recovery, get back to full employment, help the poorest in the country whom the Conservatives had hit hardest.

Mr Roy Jenkins, leader of the Social Democrats and aspirant leader of a Liberal and SDP Alliance government, welcomed the election, agreeing with the Prime Minister that it was high time the uncertainty was over.

The Alliance was "going in with victory as our aim".

Mr David Steel, the Liberal leader, who is to be chairman of the Alliance campaign committee, said on Independent Television News that he was very confident. He acknowledged that the Conservatives started as favourites, but the debit side, including the chronic unemployment suffered as the price for having no incomes policy, was far greater than the credit for the squeezing out of inflation.

Labour leaders in emergency session

Labour's campaign committee, comprising top-level political and trade union leaders, has been called into an emergency session this morning to chart the course of the party's general election battle.

Attending the gathering in the Commons office of Mr Michael Foot, the party leader, for the first time will be Mr Arthur Scargill, left-wing president of the National Union of Mineworkers. He told The Times last night: "We shall be examining all the options, to see what more we can do to ensure a massive Labour victory. Anything we can do or I can do will be done."

This sudden rush of unanimity to the head of the Labour Party, anticipated at the weekend Woodstock conference, will be followed by a meeting of Trade Unions for Labour Victory (Tulv) tomorrow to complete plans to raise nearly £2m for party election funds.

The unions go into the poll with private reservations about Labour's chances of winning but a strong public front of confidence.

Mr David Barnett, chairman of Tulv said last night: "Mrs Thatcher has finally ended her dithering. She has been hassled into calling a premature election against her better judgment. So much for the resolute approach. So much for the national interest."

"But those who are panicking in the Tory Party have got it wrong. The timing of this election finds the Labour Party better prepared, in better heart and more unified than we have been for years", he said.

The weekend conference of politicians and union leaders had put Labour in "top gear" for an election. "We have the organization, we have the policies and we have now the finance to conduct an effective campaign."

More importantly, the polls are now definitely moving in our favour. That was the cause of public anger the Tories. That was why Mrs Thatcher has now been railroaded into naming the day.

Mr Barnett's call to arms in the trade union movement, which bears scant resemblance to his party's promise of a clean fight, without abuse and personal slander, continued: "The electorate, as the campaign goes on, will recognize that another four years of Thatcher means a disaster for the country."

Tories at 1-5 to win

Bookmakers put the odds on no party winning an overall majority at 20-1 and the overall majority betting. Odds for Tory majority of more than 97 were 28-1; for a similar Labour win they offered 4,000-1.

Quiet response from the City

Financial markets responded quietly to news of the election. The City had been expecting the announcement for some time and believes that the Conservatives are likely to win. The pound, share and government security prices all slipped.

Sterling lost 1.1 cents against the dollar to finish trading in London at \$1.5670. Its effective rate, which measures the pound against the currencies of Britain's main trading partners, fell by 0.5 to 84.2. Much of the selling of the pound came from New York.

The Financial Times 30-share index, which plots the prices of leading industrial and commercial companies, slipped by 4.2 points to 690.2. Dealers said that the nervousness was caused largely by the belief that opinion polls rather than the market will dictate prices over the next month.

Mr Peter Shore, the Shadow Chancellor, said in a London speech that the Prime Minister had performed one of the most astonishing and public somersaults in British political history, in calling the snap election, because "the appalling truth about the economy and its prospects" kept breaking out.

But for David Owen, the Social Democrats' deputy parliamentary leader, in another London speech, condemned the Labour Party as unfit to govern. He said: "Split from seven years over defence, they are now firmly unilateralist. Every candidate in every constituency will be fighting on a programme of renegeing on the NATO defence spending target, which was undertaken by the last Labour Government. If that is not bad enough, they wish to throw out every single United States serviceman."

"No doubt there will be weasel words to paper over the cracks, to allow the Healesys, the Hattersleys and the Shores some saving grace, but how can it be that men who have once held responsible office can now campaign on such a shameful programme?"

Summarizing these feelings one analyst said: "I think we've reached the point of maximum optimism." There is a fear that the Conservative lead shown in the opinion polls will narrow during the campaign, unsettling foreign holders of sterling.

Renewed pressure on the pound will reduce the possibility of further cuts in the interest rates.

Investors' Notebook, page 16. Market Report, page 18.

No second chance for Tories, Foot says

By Anthony Bevis Political Correspondent

Mr Michael Foot said last night that if the electorate returned Mrs Thatcher to office she would inflict even greater damage on the economy.

He said in an election statement that people would not have voted Conservative at the last election if they had known that it would mean more than 3,500,000 unemployed, an increase in taxation, a waste of precious North Sea oil resources, record bankruptcies and the biggest-ever fall in industrial production.

"If we give them another chance it will be even worse. In the hectic weeks of this election, they hope to bide their real plans for the health service, the economy and our future," the Labour leader said.

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Heidemann accused over diaries

From Michael Binyon Berlin

Herr Henri Nannen, chief editor of STERN, filed a lawsuit yesterday for fraud against Herr Gerd Heidemann, the magazine's 51-year-old reporter who said he had discovered the forged Hitler diaries.

Herr Heidemann's whereabouts were unknown yesterday, Herr Peter Koch, who resigned as editor over the affair, said on Sunday that he had probably gone to South America.

Meanwhile, some 200 of STERN's 210 journalists signed a statement begging forgiveness from German readers for the magazine's publication of the forged, and saying they were ashamed of what had happened.

TV-am challenges viewing figures

TV-am's weekend audience has slumped to its lowest level of 200,000, according to figures released yesterday. The figures dropped as BBC increased its lead over its independent breakfast TV rival, with a total of 1.7m viewers.

The figures came from the Broadcasters' Audience Research Board (BARB) for the week ending May 1.

They are likely to be seen as another blow to TV-am, which is in the throes of a major reorganization in an attempt to woo back viewers.

But there was some comfort: viewing figures for the company's Saturday and Sunday programmes rose to 1.5m and 600,000 respectively.

Figures released last week showed BBC had a weekday audience of 1.6m, compared with TV-am's 300,000. A survey suggested yesterday that total breakfast television audiences may be considerably larger than the BARB figures show. Market Research Express (MRE) say many people who watch breakfast programmes are not covered by the BARB figures.

The company which questioned 540 households, report that substantial numbers watch at the office or in hotels, not covered by BARB.

TV-am's chief executive, Mr Timothy Aitken, said the MRE report confirmed "the commonly held belief that BARB is not a credible means of measuring the breakfast audience."

He added: "We now have the financial stability to continue, whatever hurdles are put in front of us - and as from May 23 our programme will start a 'new look'."

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Mitterrand seeks new Bretton Woods pact

President Mitterrand used the presence in Paris yesterday of more than 50 foreign finance and trade ministers of member countries of the Organization for Economic Cooperation and Development to call for a new "Bretton Woods" conference to set up a new international monetary system. The call took many observers by surprise.

France has been among the leading critics of the existing system with its wide and often unpredictable fluctuations of currencies on foreign exchange markets, and has long been pressing the United States in particular to intervene more to help to stabilize the value of the dollar against other leading currencies.

The move had been foreshadowed by M Claude Cheysson, the French Foreign Minister, on a recent trip to South-east Asia, but had been largely discounted by observers who had not considered the time was yet ripe for such a conference. The Third World nations of the non-aligned movement have already called for a new conference like that at Bretton Woods.

In an address at the Elysee Palace to ministers of the 24 OECD countries, who are meeting in Paris, M Mitterrand called for an international monetary conference at the highest level within the framework of the International Monetary Fund.

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MARGIE NAMES THE DAY!

Continued on page 2, col 8

"We buy the idea of moving the business. But how do we sell it to our families?" The Peterborough Effect is already working for the hundreds of businesses that have successfully relocated to this fast growing city.

Countdown to the general election

Labour faces local revolt after Livingstone's ambitions are frustrated

By David Hewson

The Labour Party became embroiled in an embarrassing general election dispute last night over the shattered parliamentary hopes of Mr Kenneth Livingstone, the controversial NEC tomorrow.

Rise and fall of the Parties, 1945-79

Table showing the rise and fall of political parties from 1945 to 1979, including Conservative, Labour, Liberal, and Others.

Opposition refuse to accept Bills

Three of the Government's most controversial pieces of legislation have been lost with the Prime Minister's decision to bring the session to a premature end.

CND stress on cruise and Trident

The Campaign for Nuclear Disarmament yesterday welcomed the announcement of the general election date.



Thatcher names the day

President Reagan and for the economic "summit" at Williamsburg, and her attendance at the Stuttgart European Council on June 6 and 7.

Labour leaders meet urgently

Further rises in unemployment, further cuts in living standards, the destruction of British industry and the abandonment of the welfare state.

Boy's body found in tip

Police in Nottingham warned parents last night that the murderer of a boy aged three could strike again.

TUC denies signs of economic recovery

The Trades Union Congress is supplying trade-union and Labour Party leaders with research to disprove the Government claims of economic recovery.

North Sea divers end sit-in

The strike by 27 divers on a North Sea oil platform ended last night when the Professional Divers' Association (PDA) instructed its members on the Ninian Northern platform to end their action.

How the Nation Voted in May 1979

Table showing the results of the 1979 general election across different regions: England, Scotland, Wales, Northern Ireland, and the United Kingdom.

Teachers start campaign

The biggest teachers' union yesterday mounted its own campaign to coincide with the general election.

Clive Jenkins loses vote to ASTMS left

Left-wing activists scored a significant victory over the national executive of the Association of Scientific, Technical and Managerial Staffs (ASTMS) at the annual delegates meeting in Bournemouth yesterday.

Jury nobbling attempt denied by smugglers

Two men convicted of involvement in a multimillion pound gold smuggling fraud, yesterday disassociated themselves from an attempt to interfere with a jury at the Central Criminal Court.

Science report: Dissolving blood clots

The blockage of blood vessels by clots, in coronary heart disease, stroke or pulmonary embolism, is the most common cause of death in the developed world.

Not puma prints

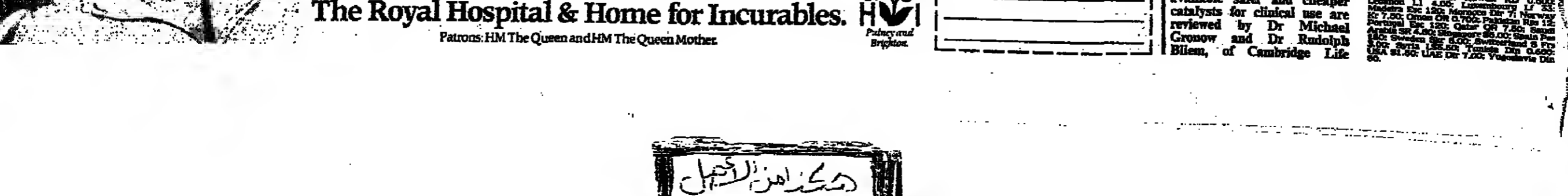
Dr Malcolm Coe, an ecologist at Oxford university's zoology department, who examined plaster casts of paw prints found in woods at Wendover, Buckinghamshire, said yesterday that they were from a dog, not a puma.

Mavis Jeffcoate is incurable. She's not unhelpable.

"Pass me my lollipop, please," Mavis Jeffcoate will ask you, and you'll tuck her wheelchair's steering device against her chin, and watch her drive away.

Advertisement for The Royal Hospital & Home for Incurables, featuring a coupon for donations and contact information.

Advertisement for a science report on dissolving blood clots, including details on the report's availability and price.



Nurse jailed for life after jealous killing of lover's wife and sons

A hospital nurse who killed three members of her lover's family in a "wicked" act of jealousy, was jailed for life at the Central Criminal Court yesterday.

Lydia Galladon, aged 25, from the Philippines, was found guilty after a four-day trial of the murder of Mrs Bella Pineda, aged 35, a bank clerk, and the manslaughter of her sons, Michael, aged two weeks, and Kelly, aged two.

Galladon, of Philbeach Gardens, Earls Court, west London, who worked at the Cromwell Hospital, was in tears as she stood flanked by two prison officers. She told the court: "I am sincerely sorry for the harm I have caused and I deeply regret the shame I have brought through my parents and my vocation."

Judge David Tudor Price, the Common Sergeant, said he believed she was intensely remorseful for killing the children, but the three deaths were brought about through jealousy and were "wicked".

"I believe the deaths of the children will hang very heavily on your conscience", he added. Mr William Howard, QC, for the prosecution said that Galladon began an affair last spring with Mr Augusto Pineda, aged 34, a barman, and hoped that he would leave his wife and marry her.

But when the family moved



Lydia Galladon three days before the deaths.

Saudi Arabia to work at a military hospital.

She confessed that she had had several lovers before her affair with Mr Pineda began and although she tried to end the relationship she could not bring herself to do so. Mrs Pineda who was expecting her second child found out about it in May.

On September 3, Galladon and Mr Pineda had a day out and she suspected that it was their last meeting. Three days later she arrived at College Gardens, and watched Mr Pineda go off to work.

With a knife in her shoulder bag, she pretended to be wedding plants in the front garden of the Pineda's house while builders, working nearby, were in the street. During their tea break she slipped the catch on the front room window and climbed in.

Within minutes Mrs Pineda lay dead from 27 stab wounds to the face, back and chest. She was attacked in her upstairs bedroom as her two sons lay sleeping in the same room.

As Galladon washed her hands and cleaned the knife the baby began crying and she gave him a bottle to keep him quiet.

After putting one of the dead woman's dresses beside the body, Galladon struck a match and dropped it. She left the room, closing the door, and returned home to start work.



Laboratory will identify lethal replica firearms

By Peter Evans, Home Affairs Correspondent

Real and replica guns (above) at the £4m forensic science laboratory at Huntingdon, Cambridgeshire, to be opened by Mr William Whitelaw, Home Secretary, on Friday.

Mr Peter Prescott, principal scientific officer, is holding a Czech Skorpion pistol in his right hand. An M16 assault rifle is in the foreground

(left). The other two guns are Japanese replicas.

The Firearms Act, 1982, will restrict the sale of replica firearms capable of being converted for lethal use. Tests at the laboratory suggest that an astonishing variety of models that may be bought by children are potentially lethal.

The laboratory will test whether imitation guns that go on sale can be converted and fired. It examines firearms for all police forces in England and Wales except the Metropolitan, in London.

Its scientists have converted successfully imitations of a Colt revolver and a wartime German machine-gun. (Photograph: Harry Kerr)

'Coronation Street' actor for trial

Peter Adamson, the television actor in *Coronation Street*, yesterday elected a Crown Court trial on two charges of indecently assaulting eight-year-old girls.

Mr Adamson, aged 53, of Walmerley Old Road, Bury, Greater Manchester, who plays Len Fairclough in the series, appeared before Rossendale magistrates at Rawtenstall, Lancashire, and was remanded on bail for five weeks. He made no plea.

The charges against him are that at Haslingden, Lancashire, on April 16 he indecently assaulted a girl aged eight years, and that on April 23 he indecently assaulted another girl aged eight.

Mr Adamson told the court he elected to go to the Crown Court on the two charges, and had his unconditional bail extended to June 13. Mr David Tennant, the chairman of the bench made an order banning the publication of any information leading to the identification of the two girls.

Repair bill deal over embassies

Britain and Iran are near an agreement over the repair bill, estimated at £1m for the Iranian Embassy building in London, which was damaged by bombs and fire in the Special Air Services Regiment (SAS) raid that ended the six-day siege just over three years ago.

The Foreign Office is understood to have agreed to pay for the repairs if Iran will find about £500,000 for damage to the British Embassy in Tehran.

The Iranians have also been presented by Westminster council with an £87,500 bill for scaffolding erected after the building was declared dangerous.

The embassy, part of an elegant mid-Victorian terrace, has remained a charred shell since May 5, 1980, when the SAS stormed it to rescue 19 hostages, killing four of the six terrorists.

Headless corpse murder charges

Three unemployed men were remanded in custody yesterday charged with murdering Stephen Gaspard, aged 17, whose headless and handless body was found on waste ground last month.

David Estaphane, aged 20, his brother Andrew, aged 21, both of Duckett Street, Stepney, east London, and Juma Amani, of no fixed address, were remanded for a week at Thames Magistrates' Court in east London.

Banks cut back hard on home loans

By Baron Phillips, Property Correspondent

Home buyers face increasing difficulties in obtaining mortgages as leading banks further restrict the supply of loans. Barclays bank has a five month waiting list for mortgages in some areas, since the amount of money it is prepared to lend has been cut by almost half.

So far only the Royal Bank of Scotland and its subsidiary Williams & Glyn's has pulled out of the home loans market completely. Nearly all the other large banks have substantially reduced the money they are making available for mortgages.

At the Midland a spokesman said that lending is now at a fifth of what it was during the peak months last year, when the bank was granting mortgages at the rate of between £60 and £70m a month. Lloyds also has reduced the amount it is prepared to lend by a half, and this year customers will be fighting for a share of the £500m the bank allocated for home loans.

Only one bank, the National Westminster, is continuing to maintain mortgage lending at between £90m and £100m a month. A spokesman commented that NatWest has no

plans in the immediate future to restrict home loans.

Barclays, with 90,000 borrowers, said that it decided to restrict mortgage loans last July but that it is only since the beginning of this year that the brakes have really been applied.

With the exception of NatWest all the banks are discouraging potential borrowers by applying a series of restrictions. In all cases banks now will lend only 90 per cent of valuation compared with, in the case of Lloyds, 100 per cent a year ago.

Three years ago the banks were prepared to grant loans to anyone who applied. Today applications are restricted to customers of at least six months' standing.

The main banks entered the home loans market with enthusiasm in 1980 and within a short time had captured 30 per cent of the new mortgage market. But at the time interest rates were high.

Now, interest rates at between 10 and 10½ per cent, the banks are saying home loans are less profitable because they can lend to industry at higher rates.

Cardinal thanked by Kent

By Nicholas Timmins

Mgr Bruce Kent, the general secretary of the Campaign for Nuclear Disarmament, thanked Cardinal Basil Hume yesterday for the tolerance "which he has shown and continues to show" in allowing him to work for CND.

In his first direct statement on Cardinal Hume's recent letter in which he gave Mgr Kent continued permission to work for CND, but said he had "serious misgivings" if CND's activities became more political. Mgr Kent said it was the cardinal's "characteristic kindness and generosity" which made it possible for him to work full time for CND three years ago.

"He has recently made it clear that this permission is not without qualification. I quote understand this. There is a theological debate alive in the church today about the role of the priest in politics, even when those politics are of a non-party political nature."

Mgr Kent's remarks were made at a meeting attended by the cardinal at Archbishop's House in London.

No cut in benefits, Rossi says

By Pat Healy

Social Services Correspondent Mr Hugh Rossi, Minister for Social Security, yesterday emphatically denied that the Government is considering cutting child benefits to pay for a new disability allowance.

His remarks on the BBC radio programme, *The World at One*, were greeted with relief at the denial that selectivity might be introduced into child benefit. But there was also disappointment that he did not confirm that there might be a new prospect of a comprehensive allowance for disabled people.

Reports yesterday suggested that the Government had asked civil servants to prepare papers on a new disability allowance costing up to £3,000m a year, as part of a review of the social security budget. The reports said that such an allowance would be paid for by making child benefits subject to a means test.

But Mr Rossi ridiculed the suggestion and implied that the idea had been promoted, by an official of the Labour Party in Scotland. He said that the Government, which had announced a big increase in child benefit to take effect in November, had also increased benefits for people with disabilities by 21 per cent in real terms.

"It is true that we have a real concern for the disabled. They are the most economically disadvantaged; they cannot earn for themselves and life is far more expensive for them", he said.

But any hope of improving cash benefits for them depended on the country earning more money. That would enable the Government to help those "who really need the help".

Asked if there might be a change to the present system where child benefits are paid free of tax and irrespective of income for every child, Mr Rossi said that the Conservatives had supported the substitution of cash benefits for the former child tax allowances. As far as he was aware, there had been no discussions to return to the old system.

Child benefits were introduced gradually over a period of three years starting in 1976.

Firm fined after explosion

A Salford haulage company was fined £500 yesterday for storing chemicals which exploded last September, causing damage worth £1m. But Mr Cecil Latham, the Salford Stipendiary Magistrate, agreed that the owners of B & R Hauliers should escape a maximum £1,000 fine because they had not deliberately flouted safety regulations.

Earlier Mr Malcolm Wright, prosecuting on behalf of the Health and Safety Executive, conceded that the company had been "poorly advised".

The explosion occurred when a fire ignited nearly 30 tonnes of Sodium Chlorate. Sixty local people were taken to hospital suffering from cuts, nausea, shock and the effects of smoke.

Mr Wright said the company had contravened the 1974 Health and Safety at Work Act by storing sodium chlorate in drums on wooden pallets, instead it should have been well isolated from ignition sources and inside a fire resistant premises.

Mr Anthony Hammond, for the company, said that although his clients admitted the charge they were not aware of any specific safety regulations regarding sodium chlorate and had not deliberately stored it in a dangerous manner.

Cannabis charge remand

Christopher Whitehouse, aged 36, of Four Houses, Baldwins Gate, Betley, Staffordshire, was remanded on unconditional bail until June 6 at Newcastle-under-Lyme, North Staffordshire, yesterday to await committal to the Crown Court on drugs charges.

Court to settle custody of dead mother's baby

From Our Correspondent, Bradford

A judge will be asked to decide the future of Michael Brooke, who was born while his mother was kept alive on a life support machine. The twelve-day-old child's father and grandmother are both seeking custody.

The boy was born at Leeds General Infirmary 24 hours before his mother, Miss Beverley Brooke, aged 19, died from a brain disease. He is being cared for by Mrs Noeline Colley, Miss Brooke's mother at her home in Pilgrim Crescent, Dewsbury, West Yorkshire.

But Mr Frank Brennan, aged 28, the boy's father, wants him to stay at his home in Beckett Walk, near by.

Miss Helen Kay, Mr Brennan's solicitor, said: "Court proceedings will begin in the next few days. There will be a hearing, probably at Dewsbury County Court, on the custody of the child. The fact that Mr Brennan is the baby's father is not contested."

Miss Kay declined to comment on whether Mr Gordon

'Morning after' pill campaign launched

By Pat Healy, Social Services Correspondent

Doctors were urged yesterday to make the "morning after" contraceptive pill available through the National Health Service to all women needing it.

Launching a new campaign to increase awareness among both doctors and women of post-coital methods, the Family Planning Association said their use could reduce abortions and unplanned pregnancies.

All general practitioners and family planning clinics are being sent a statement from the association's medical advisory panel which emphasizes that the post-coital contraception should be used only in an emergency, such as cases of unprotected intercourse, rape and failure of mechanical methods, including burst sheaths.

Doctors should prescribe either special doses of the contraceptive pill within 72 hours of unprotected intercourse, or fit an interuterine device within five days.

Dr Michael Smith, the association's chief medical officer, said that a recent survey has shown that more than half of all GPs approved of morning-after contraception but only a small number prescribed it regularly.

"Provision in some parts of Britain is nil and some women are travelling huge distances in order to get help. The FPA's campaign should make morning-after contraception readily accessible to every woman in

the country, for use in an emergency.

Post-coital contraception is strictly limited under present guidelines issued by the Department of Health and Social Security, which is revising its handbook for doctors on contraceptive practice.

At present the handbook refers only to hormonal methods, but the revised version is expected to include guidance on the use of IUDs as a post-coital contraceptive method.

Mr Alistair Service, secretary general of the FPA, said: "In the South-east most London family clinics are offering a post-coital service, as are most of Herefordshire, Berkshire and Oxfordshire."

"But in much of Bedfordshire and in several areas of Sussex, Suffolk and Essex a woman needing the service would have great difficulty in finding out about it."

In the last 18 months inquiries about the method had increased hugely, "but perhaps astonishingly, many inquiries have come from doctors all over the country", he said.

Leading article, page 13

Tobacco raiders

Thieves stole cigarettes valued at £50,000 from the Roadline depot at Oxford last weekend. They cut alarm and telephone wires and escaped with 240 cardboard boxes.

'Suicide' booklet to continue

By Frances Gibb

Legal Affairs Correspondent

The Voluntary Euthanasia Society will continue to distribute its suicide booklet after a recent High Court ruling that it is not illegal in all circumstances to do so. But those applying for a *Guide to Self-Deliverance*, will now have to give an undertaking that they have no present intention of taking their lives, or are contemplating doing so in the foreseeable future.

In a statement yesterday the society's executive committee noted the comments of Mr Justice Woolf in the case brought by the Attorney General, that the booklet "provides as satisfactory treatment as it would be possible to devise".

He had also said it might in some cases deter people from committing suicide.

"Nevertheless it seems from the judgment that the Voluntary Euthanasia staff and committee could be vulnerable to criminal prosecution if there were evidence in a particular case that they knew that a purchaser was in fact contemplating suicide", the society said.

"Ironically, there would seem to be less risk if a bookseller had the guide on open sale, having no knowledge of the purchaser's intentions."

The society added that it was absurd that a risk of prosecution should arise because of the society's responsible concern to limit distribution to recipients over the age of 25. They must also be members of three months' standing. But the society existed to promote reform of the law and not to flout it, it said.

The number of deaths said to be linked with the booklet was forty at most, and probably nearer twenty, it added.

Two months' jail for sleeping signalman

A railway signalman, Leo Morris, who fell asleep in his signalbox at Tiverton Junction, Devon, on the main Paddington to Penzance line, was jailed yesterday for two months.

Magistrates at Colyton, heard that five trains on his 12-mile section of line were delayed, one by 78 minutes. They told Morris: "It is very fortunate for you and all concerned that there was no accident. It makes one shudder to think what could have happened."

Morris, a married man, of Belmont Road, Tiverton, was told that the two-month sentence was the maximum for the offence.

Detective Inspector Reginald Peck, for the British Transport Police, said a train driver had found Morris slumped unconscious in his signalbox after all contact with a 12-mile stretch of the Paddington to Penzance line was lost for 87 minutes.

Attempts to reach Morris by telephone in the box had failed. Eventually one of five drivers on the section proceeded with caution through the red signal and reached the box.

He found Morris slumped asleep in his chair smelling of alcohol, and all attempts to wake him failed.

Morris had admitted being drunk on duty and was unable to operate a signal lever. He told magistrates on his first court appearance last month, that he had celebrated his birthday with too much drink and had fallen off his bicycle, hitting his head.

Mr Robert Wilson, defending, said Morris had been taking medication for influenza, and that, coupled with a fall from his bicycle, had contributed to the incident.

He said Morris had a drink problem but had denied that he had ever been drunk on duty before.

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America accused at UN of declaring war against Nicaragua

From Zoriana Pysariwsky, New York

Nicaragua yesterday brought its grievances against the Reagan Administration to the United Nations Security Council for the second time since March.

In an emotive atmosphere heightened by internal debates in Washington, European and Latin American capitals over the proper course President Reagan should take in Central America, Señor Miguel d'Escoto Brockman, the Nicaraguan Foreign Minister, said that recent actions and pronouncements by the American Administration could be seen as constituting a genuine declaration of war.

Referring specifically to President Reagan's speech before a joint session of Congress and his subsequent remarks labelling anti-Sandinista rebels "freedom fighters" and ever more explicit admissions of covert aid to those rebels, Señor d'Escoto said there was a clear indication that the United States intended "to continue violating the most basic norms of international law upon which relations between states must be based."

He added: "Declaring that the United States is waging a war against Nicaragua cannot be taken as a figure of speech, much less as provocative rhetoric." Assumptions that the Reagan Administration was looking only to destabilize rather than overthrow, the

ruling Sandinista Government, were naive and misguided.

It was up to the Security Council, Señor d'Escoto said, to prevent the United States from feeling it could act with impunity against governments not to its liking.

He urged the Reagan Administration to abandon the East-West reference point against which the Central America region is measured, and once again called for a direct Nicaraguan-American dialogue to settle differences and find solutions.

As regularly as Señor d'Escoto returned to the theme of American intervention, he repeated Nicaragua's willingness in negotiate, his essential task apparently being to convince international public opinion to bring pressure upon the United States.

Nicaragua enjoys the sympathy of governments which can probably best be measured by the isolation the United States was forced to endure when the Council last met in March.

The Nicaraguan Foreign Minister said that in April alone there were 12 naval aggressions from counter-revolutionary forces, 17 armed incursions, including 13 attacks on frontier posts culminating in the massive invasion from Honduran territory of some 1,200 rebels.

MANAGUA: A new invasion by Honduran-based

rebel has been defeated after heavy fighting, Nicaraguan military sources said yesterday, Reuter report.

The sources said the rightist rebels were pushed back across the border on Sunday night and only small groups which split from the main insurgent force remained in the mountains of Nueva Segovia province.

The sources said 12 Government soldiers were killed and the rebels suffered numerous casualties in the latest fighting, near the village of Macarali within half a mile of the border.

The Sandinista Government says more than 4,000 rebels, mainly former National Guardsmen of Anastasio Somoza the former dictator who were ousted in 1979, are trying to invade from Honduras. It says 700 more rebels are operating on its southern border from camps in Costa Rica.

The official Nicaraguan news agency reported on Sunday that the military expected more invasion attempts. It quoted a border commander as saying the invaders had only retreated across the frontier to regroup for another attack.

Defence Ministry sources said Honduran soldiers fired across the border at the Nicaraguan town of La Pazaya in an unprovoked attack in Sunday's fighting. A Foreign Ministry spokesman said Nicaragua had sent a protest to Honduras over the incident.



Tearful Homage: The scene at Moscow's Tomb of the Unknown Soldier as thousands paid respects to the dead.

Moscow V-Day parade brings out medals

Moscow (AP) - Thousands of Soviet veterans proudly wearing medals and campaign ribbons crowded into Red Square and other war memorials yesterday to mark the thirtieth anniversary of the defeat of Nazi Germany.

The national holiday drew huge crowds on to flag-draped streets to commemorate the 1941-45 campaign against German invaders that left 20 million Russians dead and caused immense property damage.

On May 9, 1945, the capitulation of Hitler's forces was announced in Moscow with parades on Red Square reviewed by Stalina. Since then, the date has been an occasion

for mass outpourings of patriotism.

Marshal Dmitri Ustinov, the Defence Minister, aged 74, who was the wartime Commissar of Armaments, laid a wreath on the marble Tomb of the Unknown Soldier at the foot of the Kremlin wall.

His order of the day, published on the front page of *Pravda*, hailed the Soviet triumph in the War and attacked the United States and Nato for seeking military superiority. He said the Soviet Union was ready to hit back hard if attacked and destroy its opponents.

A long line of veterans and civilians, some weeping openly, filed past the eternal flame

on the tomb to pay their respects to the sound of recorded funeral music.

Decked out with rows of wartime awards on their suits coats and old uniforms, men and women veterans thronged Red Square, the Bolshoi Theatre square, Gorky Park and other memorials round Moscow to swap war stories with old comrades from the front.

The five million-strong Soviet armed forces were represented by soldiers, airmen and seamen in dress uniforms, mingling with the veterans, workers, housewives and schoolchildren who used the day off to join the informal street parades in Moscow.

Fireworks were planned in the main cities of the Soviet Union in the evening.

Newspapers like *Pravda* were full of articles and photographs extolling Soviet courage in the war years, giving the impression that Soviet troops had won the war virtually single-handedly.

Andropov's Power: For the first time, *Pravda* confirmed yesterday that Mr Yuri Andropov, the Soviet leader, had been made chairman of the Soviet Defence Council as well as being General Secretary of the Communist Party, AFP reports. The Defence Council is thought to have supreme control in the event of war.

Diversion of Etna lava 'not worth the cost'

Catania (AP) - Seven professors from the University of Catania have asked the local prefect to block a controversial plan to divert Mount Etna's lava flow, saying it was not worth the £3m it is expected to cost.

They said in a letter that the project could cause enormous damage to the countryside, and said it was being undertaken without any real need to safeguard inhabited areas which were not threatened by the eruption.

Work began eight days ago on a 23-ft wide canal to divert lava that has been pouring from a new crater since March 28 and prevent it reaching nearby villages, including Ragalna just over a mile away.

600 'slaves on plantation'

Brasilia (AFP) - Six hundred workers at the 352,000-acre Vale do Rio Cristalino plantation in the eastern Amazon, owned by Volkswagen do Brazil, are kept in virtual slavery, the Rev. Ricardo Rezende, a member of the Pastoral Commission of the Earth, linked to the national episcopal conference, said here.

They were "kept by force" on the plantation, beaten by the foremen and some had been killed, Volkswagen officials in São Paulo said private agencies were responsible for workers' recruitment but the company was investigating the priest's charges.

Iran price on Gulf war losses

The Gulf war has cost Iran at least \$136,000m (£90,000m) in lost output and public sector assets up to last September, according to the Iranian National News Agency monitored in London by Reuter. The \$90,000m in reparations Iran is demanding from Iraq covers only lost output of oil, industry, agriculture and other public sector industries.

BAHRAIN Gulf foreign ministers opened emergency talks here yesterday on the oil slick from damaged Iranian oil wells which it is estimated covers 20,700 square miles of the Gulf.

Colombo - Two British diving instructors, named as James Lawrence and Andrea Cordani, were remanded until May 19 by the magistrate in Trincomalee on charges of collecting sea treasures from ship wrecks off the coast of Sri Lanka. Police said the two Britons had in their possession items salvaged from a French ship that sank in 1872.

Ankara - A military court in Istanbul sentenced Nadir Nadi, aged 75, the owner of the left-of-centre daily *Cumhuriyet*, to two months and 20 days in jail for "insulting the people to crime". A similar sentence on the chief editor, Okay Gençen, aged 53, was later changed to a 16,000 lira (£50) fine.

Publisher jailed

Berne (Reuters) - Switzerland is to ban phosphates from all washing powders to preserve fish life in its lakes, the government announced. The measure, to take effect in two to three years will cut the amount of phosphorus reaching the lakes by about a third.

Killer tigers

Yamaguchi (AFP) - Noriaki Matsui, 40, a zoo attendant, was killed by three Bengal tigers when he stepped out of a van to feed them at the Akiyoshidai safari park in Yamaguchi prefecture, western Japan.

Panda eaten

Peking (AFP) - A peasant who strangled, skinned and ate a panda in a Schuan wild life sanctuary, was jailed for two years. To cover up his crime he disconnected the transmitter on the panda's neck.

Phosphates ban

The Pope was speaking at an audience to mark the 350th anniversary of the publication of Galileo's famous dialogue on the two greatest systems of the world.

He told his audience, which included 30 Nobel prize winners, that the Church's experience during the Galileo affair and afterwards had led it to a "more proper attitude" and a "more accurate grasp of its own authority."

Jaruzelski faces church anger

From Roger Boyes, Warsaw

Unexpectedly, Poland faces this week a new cycle of political tension, with the Catholic Church leadership sharply criticizing the Government, a Soviet commentator hitting hard at pro-reformists in the Polish Communist Party and Mr Lech Walesa, the Solidarity leader, becoming ever more radical, announcing that he was now "trapped like a rabbit in a cage".

From the Government point of view, this should have been a week in which it could signal its peaceful intentions, put the recent street demonstrations into a soft-focus and emphasize that it was ready to receive the Pope next month. The weekend congress of Pzon, a group that is supposed to open up dialogue between Communists and non-Communists, was intended to prepare messages of goodwill.

Instead, events are running in several different directions. A break-in at a Warsaw convent and the subsequent assault on Catholic aid volunteers has angered the church leadership

to such an extent that Cardinal Jozef Glemp, the primate, normally soft spoken, declared that social peace in Poland should be preserved by all groups, clearly including the authorities as well.

The church had the right to help the victims of martial law, he said, referring to the beaten up church volunteers who were in charge of distributing assistance to prisoners and their families.

Moreover, there should be no more tear gas shot into the sanctuaries of churches, just as peaceful demonstrations should also be held elsewhere. Gas and water were shot into churches during pro-Solidarity demonstrations last week.

The Primate's words are only a small reflection of the overall discontent of the church with the lead-in to the Papal visit. However, the authorities have at least released the nine associates of Mr Walesa held over the weekend.

Some of those rounded up were in a session with Mr

Walesa in Warsaw during which future solidarity tactics were discussed. A strong letter to the Sejm (Parliament) - calling amongst other things for an amnesty of political prisoners - was also drawn up.

The most alarming element over the weekend, however, is related to a Soviet commentary in the Moscow weekly *New Times* which attacks the liberal Communist newspaper *Polityka*. This was until a year ago edited by Mr Mieczyslaw Rakowski, the Deputy Prime Minister, who still maintains close links.

The commentary is, in effect, a broadside against many reformist-minded members of the Polish party for ignoring "real socialism", paying obeisance to Solidarity ideals and ignoring the voice of the working class.

These liberal Marxists support General Jaruzelski, the Polish military leader, so the commentary, clearly approved at a high level in Moscow, is seen as very close to the bone.

Editor must produce secret file

From Tony Bonodin Melbourne

The publication last week of an article based on secret files allegedly obtained from the Australian Security Intelligence Organization (ASIO) is rapidly becoming an issue of the freedom of the press and the rights of journalists not to reveal their sources of information.

Mr Brian Toohey, editor of the weekly *National Times*, which published the article, has been ordered to appear in the High Court in Sydney today to answer two subpoenas as the federal Government seeks to have an interim injunction granted last Thursday extended.

The first order him to appear before the court, the second to deliver documents, claimed to be secret, to the High Court registrar before the hearing.

At the hearing, the federal Government will be seeking to obtain a permanent ban on the publication of further material and the names of all people responsible for supplying the documents on which the article was based.

The federal Government also claims that the publication of the material is a breach of the Copyright Act and may claim damages for the alleged breach.

One of the key issues to be decided today is whether the publishers of the *National Times*, the John Fairfax Group, will hand over the documents as ordered.

The *National Times* said last week that it had access to tens of thousands of pages of classified documents.

It seems certain that Mr Toohey will not reveal the source of his information and that if the federal Government presses the issue a confrontation with the press is almost inevitable.

Meanwhile, the Australian Government has assumed the Government of Papua New Guinea that Australia is not tapping telephones in that country.

Mr Michael Somare, Papua New Guinea's Prime Minister, summoned Mr Robert Birch, the Australian High Commissioner in Port Moresby, to his residence on Saturday. Mr Somare told Mr Birch that his Government was "very concerned" at reports that Australia had sophisticated telephone monitoring equipment.

Yesterday, Mr Somare told Parliament in Port Moresby that he was considering lodging a formal note of protest over the telephone tapping claims.



Sir Richard Posnett Papers passed to FO

Sensitive post goes to diplomat

By Henry Stanhope Diplomatic Correspondent

Lord Dunsross, a career diplomat who has been High Commissioner in Barbados since last year, has been appointed the next Governor of Bermuda.

He will take over in succession to Sir Richard Posnett who resigned two months ago after allegations over his expense allowances. The post carries a salary of £43,000 and Lord Dunsross will be allowed more than £18,000 expenses for entertaining while at Government House.

Lord Dunsross, aged 56, became a diplomat after serving with the RAF as a pilot for three years immediately after the war. He served in Australia, East Pakistan, South Africa, Canada, Brussels and Fiji before moving to his present posting at Barbados.

He is the second vice-senator and succeeded his father in 1961. He has two daughters by his present marriage and four grown-up children by a previous one.

The appointment was made by the Queen on advice from the Foreign Office which had unofficially admitted having difficulty in finding the right man for the job.

Sources on the island said that all papers relating to the resignation of Sir Richard Posnett, who had already retired from the Foreign Office before going to Bermuda, had been passed to the Foreign Office

Return of hijacked plane delayed by a phrase

From Jacqueline Reditt, Seoul

Chinese and South Korean officials failed to agree on the final wording of a statement concerning the recent hijacking of a Chinese airliner after a full day of talks yesterday.

In spite of an earlier agreement that the six defectors who forced a domestic airliner to fly to South Korea last week, should be put on trial in Korea and that the airliner, its crew and passengers should be returned to China as soon as possible, yesterday's talks were adjourned with no agreed timetable for their resumption.

The main cause of disagreement was China's refusal to allow the name "Republic of Korea" to be used, even though, as the Korean side pointed out, Peking had used the name when it sent telegrams to the Seoul Government last week.

China does not recognize South Korea and is a close ally of North Korea, which calls itself the People's Democratic Republic of Korea.

The Chinese delegation fears that if it signs a document with the Republic of Korea, this will be interpreted as tantamount to recognition of the republic's status and will embarrass relations with the North.

A further cause for disagreement was the insistence of Mr Shen Tu, China's chief negotiator, that he sign the document in his capacity of director-general of the Civil Aviation Authority of China, not as the representative of the Government of the People's Republic of China, as the South Koreans demanded.

Meanwhile, the 87 Chinese passengers appeared to be enjoying their enforced holiday. The South Korean authorities have laid on a full programme of sightseeing.

The English-language *Korea Times* reported that at luncheon yesterday, they consumed beef ribs for 265 persons, 89 bowls of noodles and about 100 bottles of beer. According to the newspaper, "the early anxieties and discomfort of the Chinese people has turned into excitement and their appetites seem to have been enhanced as well."

Moi says foreigners plotting to oust him

From Charles Harrison, Nairobi

President Daniel arap Moi has caused surprise here by stating at a weekend rally in western Kenya that some foreign countries are grooming an unnamed Kenyan politician to take over the presidency.

He told his audience that he had been following the progress of this "plot", and warned those involved that they would fail if they tried to remove him. "I know that not everyone dances to my tune - but I was elected President to protect the lives of 17 million people", he said.

President Moi also suggested that some politicians in Kenya were trying to undermine the position of Mr Mwai Kibaki, the Vice President, and said that they should desist from such moves.

The president's remarks came after a period of political activity in Kenya. In a May Day address he told his ministers not to air their differences in public, but to show an example to other Kenyans.

Recently Mr Elijah Mwangale, the Tourism Minister, said publicly that some ministers were dissatisfied with President Moi's leadership - and accused them of being part of a disgruntled group who could cause disunity. He did not name them.

Political manoeuvring has intensified recently as preparations get under way for elections to local committees of the ruling Kenya African National Union (KANU). Parliamentary elections are due to take place next year for a five-year term.

President Moi yesterday appealed to a small number of university lecturers, who fled the country after a coup attempt last year, to return home. He said they would not be harmed.

Several lecturers are in London where they have been openly critical of the Kenya Government's policies after the coup attempt last August.

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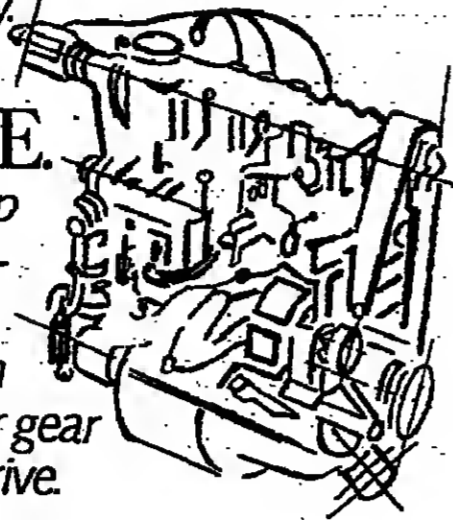
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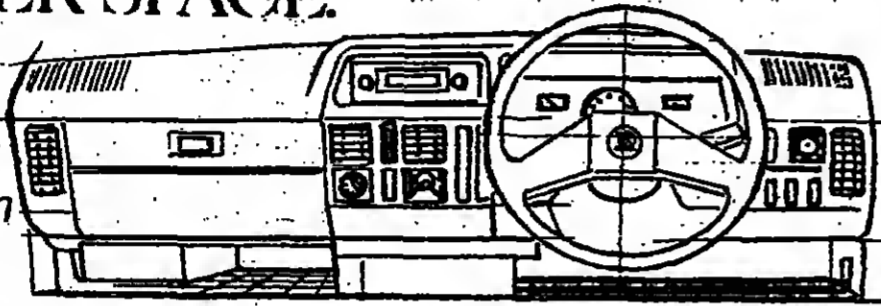
BETTER TO DRIVE.

Even in third gear, the Nova will zip from 15 mph to 65 mph and back again without the slightest hesitation from the engine. An achievement made possible by the design concept of Low End Torque (LET). With fewer gear changes, the Nova's easier and punchier to drive.



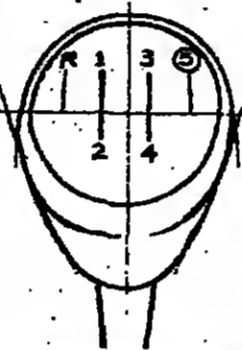
BETTER SPACE.

Within modest inches, the Nova is deceptively large. Its wide doors open wider than its major competitors. Likewise, it offers the driver better headroom, better legroom and better hiproom.



BETTER ECONOMY.

With the aid of better aerodynamics, the Nova's 1.0 and 1.2 litre LET engines deliver 57.6 mpg at 56 mph. And 60.1 mpg with the 5-speed gearbox, available as an extra cost option.

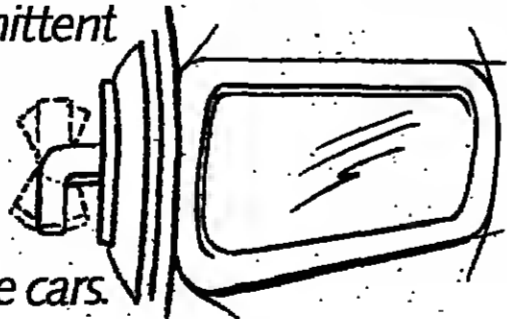


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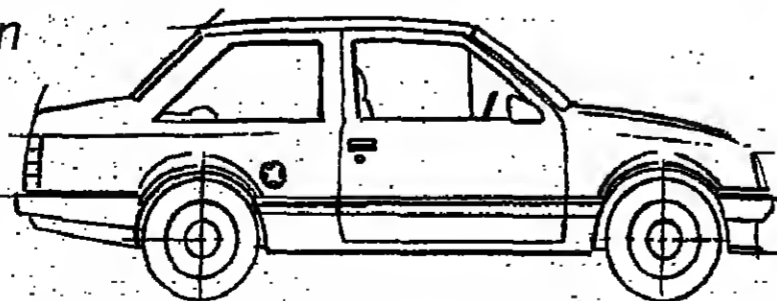
BETTER EQUIPMENT.

In striking contrast to other small cars, the Nova features a fully integrated dashboard. Every model has power brakes, a laminated windscreen and halogen headlamps. There's an intermittent rear wash wipe on hatchbacks. And on L models, there's a push button radio and a drivers door mirror that adjusts from inside the car. All touches of luxury traditionally found only on more expensive cars.



BETTER CHOICE.

The Nova is not one car but two. The saloon offers an enormous boot of 15.2 cu.ft. which is even bigger than you'll find on a lot of much larger family saloons.



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SPECTRUM

When Joyce Johnson met Jack Kerouac on a blind date in 1957, she was a publisher's secretary and he was a novelist whose one book had brought him no success at all.

In the second extract from her new book, she describes his arrival in New York for publication of the novel which was to bring him vast and bewildering acclaim

'Is America going Beat?'



On the Road was published on September 5, 1957. I have the distinct recollection of spending much of September 4 sitting in one of the tall narrow windows of the apartment I'd moved into just two days before. I remember the view of the opposite brownstones, unrenovated then and tatty, and the high stoops where supers stood smoking and which old ladies slowly climbed with their wheezing dogs.

for years - ever since he'd come upon the phrase "Beat Generation" in John Clellon Holmes's novel Go and, pursuing the definition further, asked Holmes to write a piece about it. Apparently it was sheer luck, this matter of timing - much as it later seemed like brilliant strategy on Viking's part.

Kerouac to any of his million future readers - "I can hardly wait to hold you in my arms" - written in pencil at the end of the letter he'd sent five days ago. I saw a man come down 68th Street. He had gleaming black hair, a Hawaiian shirt in a loud blue pattern - blue as his eyes. It took me a moment to be sure. Then I ran down the stairs.

regarded as the testament of the Lost Generation, so it seems certain that On the Road will come to be known as that of the Beat Generation. It was all very thrilling - but frightening, too. I'd read lots of reviews in my two years in publishing; none of them made pronouncements like this about history. What would history demand of Jack? What would a generation expect of its avatar?

hours later to get the inside story on the Beat Generation and its avatar. What was it really like to be Beat? he wanted to know. "Tell me all about it, Jack." When did you first become aware of this generation? And how many people are involved in it, in your estimation? Is America going to go Beat? Are you telling us to now turn our backs on our families and our country and look for kicks?

I'd mailed him \$30 from my writing-time money for the bus ticket to New York, where tomorrow he was going to be interviewed by Time magazine, which was also sending a reporter to talk to Allen Ginsberg in Paris. By noon the phone had started ringing with messages from Viking Press. Was Jack Kerouac there yet? Would he call as soon as he arrived? Would I tell him they had a lot of things lined up for him? Would I make sure he called? The publicity director seemed on the edge of being distraught. "Who am I speaking to, by the way?" she asked cautiously. Was she entrusting important matters to one of those abandoned young women the author of On the Road wrote about? I said I was a friend of Jack's, and added in my best Barnard College voice that I'd worked in publishing until recently myself. Between calls I'd run back to the window.

In the late afternoon of September 4, the Greyhound bus slipped in toward the back door of Manhattan. It crossed the Jersey flatlands, the cattail marshes - oil-ravaged now - where industrial chimneys spout eternal flame and where, suddenly, the Pulaski bridge rusts against the sky, a Kline painting too vast for any gallery. It's just beyond there that the towers of the city first appear, silver ghosts rising above the rank wastes, the asbestos rooftops of mean towns, marking the journey's final lap.

There was a news-stand at 66th Street and Broadway right at the entrance to the subway. Just before midnight we woke up and threw on our clothes in the dark and walked down there. According to Viking, there was going to be a review. "Maybe it'll be terrific. Who knows?" I said. Jack said he was doubtful. Still, we could stop at Donnelly's on the way back and have a beer.

The call was from Keith Jennison, one of Jack's editors at Viking, who was rushing up to the apartment with half a case of champagne. He carried it up the four flights of stairs and we drank it with orange juice, which seemed more Lost Generationish than Beat, as the phone kept on ringing with news of reporters who wanted to interview Jack, and excited old friends, and invitations to various gatherings, and my mother, who wanted to know when I was coming to dinner and what was all that talking going on in the apartment. It was the radio. I said. But it was Jack, who'd downed a lot of champagne rather quickly and finally gotten smashed and broken the quiet that might have seemed gloomy to Keith Jennison, achieving the boisterous high spirits appropriate to the occasion. Jack had his own extravagant ideas of courtesy - in some way he felt honor-bound to meet other people's expectations.

Eavesdropping from the kitchen, where I'm boiling water for coffee, I don't think much of this reporter, who seems to have swallowed Millstein's review without understanding it at all. Beaten? Bewilderedly Jack laughs and shakes his head, then with weirdly courtious patience launches into the derivation of the epithet - first uttered on a Times Square street corner in 1947 by the hipster-angel Herbert Huncke in some evanescent moment of exalted exhaustion, but resonating later in Jack's mind, living on to accrue new meaning, connecting finally with the Catholic, Latin beatific. "Beat is really beatific. See?"

It was the time of year, not quite fall, when usually nothing important happened, when the city, lulled by the last fierce heat, took a breath before what Jack still called with boyish fervency "the great new season." Somewhere on the Cape or on the Sound, Orville Prescott, the conservative middle-aged daily reviewer for the New York Times, was taking his annual vacation. In the August doldrums, the task of reviewing On the Road had fallen to a younger man named Gilbert Millstein, who had quietly been keeping track of Kerouac

Standing at the window as the afternoon of September 4 shifted into evening, my own mind was on nonliterary matters. In fact, the old-fashioned sentence I was thinking of wouldn't have sounded at all like the most beautifully executed, the clearest and most important utterance yet made by the generation Kerouac himself named years ago as "beat," and whose principal avatar he is. Just as, more than any other novel of the Twenties, The Sun Also Rises came to be

For Jack, fame was as foreign a country as Mexico, a country with sealed borders. You couldn't leave it when you'd had enough of it

Again and again in the coming months he will go through this derivation with increasing weariness - for other journalists, in laboured articles he himself will write. Blinking into the glare of hot white lights he will repeat it before television cameras and deliver it into microphones on the stages of auditoriums, the words shurring progressively, emptying; wine will make them flow disconnectedly from the shamed floor on stage.

No one had much patience for derivations by 1957. People wanted the quick thing, language reduced to slogans, ideas flashed like advertisements, never quite sinking in before the next one came along. "Beat Generation" sold books, sold black turtleneck sweaters and bongs, berets and dark glasses, sold a way of life that

Primitive man used to live a fearful life through the dead days of winter, never quite believing that the warm, hopeful days of spring would return, and most of us feel the same about the end of the football season. But here it is at last: Liverpool have reassured their grip on the top of Division One. Hereford and Crewe have established an unrivalled claim to the bottom of Division Four, and most of the big questions in between will soon be answered, won't they, Brian?

what game is to be played. Worldwide protests. 2 First of 17 Test matches against New Zealand starts at Lord's. Some play is possible on the second day. 3 The Peerless Cigarette Paper Company World Snooker Championships at Warrington. 4 Scottish football season starts. 5 After 10 Test Matches have been played against New Zealand, England lead 1-0. 6 South Africa gives a hint about the world-class team that will shortly be touring; they will not be on horse-back. Arsenal v Shanghai Province (first leg). 7 The Buenos Aires Marathon; an inquiry is set up after several thousand runners disappear during the race.

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ever fox hunt in South Africa, a sport which is open to any citizen, be he white, black or visiting Japanese, who owns a horse and a pack of dogs. 10 Opening day of All-Basque Pelota Championships. Arsenal is knocked out in the first round. The manager says: "My boys are very tired. We were not used to the conditions. We had never played the game before. This is the result we came for." 11 Rest day for touring cricket sides. The New Zealand team goes on a walkabout. 12 Zambia and 10 other African nations ban horses, on the grounds that some of them are planning a tour of South Africa. 27 The Venice Marathon. Several drowned. 29 English football season starts. Rain, Hail, Plague of frogs. Eclipse of the moon. September 1 Winter.

Several drowned. 29 English football season starts. Rain, Hail, Plague of frogs. Eclipse of the moon. September 1 Winter.

seemed like dangerous fun - thus to be either condemned or imitated. Suburban couples could have beatnik parties on Saturday nights and drink too much and fondle each other's wives. I forget when it was that beatnik entered the vernacular - could it have been as soon as October? The San Francisco columnist Herb Caen gets the credit for inventing it. How deftly it got the whole thing down to one word. The Russian-sounding suffix (the ascent of Sputnik was in the public consciousness at the time) hinted at free love and a little communism (not enough to be threatening), as well as a general oafishness. "Beat Generation" had implied history, some process of development. But with the right accessories, "beatniks" could be created on the spot.

For Jack, fame was as foreign a country as Mexico, and I was his sole companion in its unknown territories. He'd quickly learned it was a country with sealed borders. You couldn't leave it when you'd had enough of it, though it could cast you out when it had had enough of you. It fed you and stoned you, flattered you and mocked you - sometimes all in the same day.

Mostly I found myself waiting around to get him out of places where he'd stayed too long and drunk too much and where men would be wanting to take him on in a fight and terrifyingly avid women would be hanging around his neck.

At WOR-TV I sat in a glass booth with the publicity director of Viking, watching Jack in black and white on a monitor. It was the new John Wingate show, fortuitously entitled Nightbeat. Talk shows had just recently been introduced on television, and they were all the rage. People could sit securely in their living rooms and watch the latest celebrities being shown up. It was great democratic entertainment. Jack sat on a swivel stool with a spotlight on him like a suspect awaiting the third degree, his hair tangled and wet, his face gone slack. I knew exactly how much wine he'd had to drink to get himself there, and I felt scared for him.

"Tell me, Jack, just exactly what you're looking for," John Wingate asked in his smoothly supercilious announcer's voice.

"I'm waiting for God to show me His face."

It was the truth, but somehow not the right kind of truth for television. Much as your host seemed to prod you toward a striptease, you were not supposed to show yourself naked.

That night Jack knew he'd crossed some dangerous line. He'd failed to protect that deep visionary part of himself that had to remain in darkness, that could only reveal itself in dreams or books. For the next two days he stayed in the apartment and hardly spoke at all, even to me. The critics stood waiting to hurl bricks at the hoodlum. Neanderthal, "slob running a temperature", whose freakish manifesto seemed to threaten all that they held sacred, who spoiled the view from the millioned windows of the ivory tower by throwing garbage all over the Prufrockian lawn - ennuis of cars and broken bottles of the cheapest wines, discarded old shoes and ominous white powders. Soon madmen would roam the marble corridors of culture, and what about common decency? As for those who considered themselves truly hip, they detected something decidedly uncool in On the Road and dismissed Jack as a sentimentalist.

The fans stood waiting at the stage door for someone who resembled Neal Cassidy to come out - and got Jack Kerouac instead. "Your boyfriend's a homo, isn't he?" said a young actress who'd flirted with Jack unsuccessfully all evening. "Too bad he's an alcoholic," said a host who had piled Jack with drinks at a literary party on Park Avenue. For a few weeks there were rumours in Hollywood that On the Road would go for \$100,000 in a movie deal negotiated by Sterling Lord. ("The Lord is my agent, I shall not want.") Jack quipped, and in his mind blew the whole bundle on a house for Mémère much grander than anything she'd ever imagined, to which her son Baron Jean Louis Lebris Kerouac would return after a triumphant flight to the West Coast where he would hobnob with Frank Sinatra - they would join their masculine voices in song, astonishing the bored blonde starlets in the cocktail lounges of Beverly Hills.)

In Jack's old haunts on Bleecker Street and MacDougal, in the San Remo and the Kettle of Fish, the suburbanians whispered to each other that Jack Kerouac had sold out, would never write another word worth reading.

Getting the result, Brian, that we came for

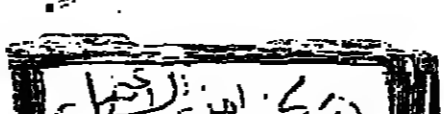
MOREOVER... Miles Kingston

summer tour of the Far East, drawing 1-1 with Hongkong Aris Festival XI. 14 The Invicta Ashray World Snooker Championships at Poulton-le-Fylde. Strawberries come into open season. 18 Strawberries run out. 23 1986 World Cup Preliminary Qualifying Group 38: South Georgia v Patagonia. Picairn Island v BBC Natural History Unit, US Weather Ship "H. L. Mencken" v Ascension. 27 Britain swept by rain, storms hail and election fever. The Cricket Pools Panel meets for the first time, and declares every match a draw of the kind which is helping to drive crowds away from cricket. June 1 South Africa announce a tour of the country by a top European team, but give no details of who, where or indeed

what game is to be played. Worldwide protests. 2 First of 17 Test matches against New Zealand starts at Lord's. Some play is possible on the second day. 3 The Peerless Cigarette Paper Company World Snooker Championships at Warrington. 4 Scottish football season starts. 5 After 10 Test Matches have been played against New Zealand, England lead 1-0. 6 South Africa gives a hint about the world-class team that will shortly be touring; they will not be on horse-back. Arsenal v Shanghai Province (first leg). 7 The Buenos Aires Marathon; an inquiry is set up after several thousand runners disappear during the race.

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CONCISE CROSSWORD (No 56) with grid and clues. ACROSS: 1 Snobbish (6), 5 Hurry (4), 8 Noblemen (3), 9 Misery (7), 11 Assiduous (8), 13 First man (4), 15 Copious supply (9), 18 Tree branch (4), 19 Timber (8), 22 Inorganic matter (7), 23 Quarrel (5), 24 Journey (4), 25 Colour (6). DOWN: 2 Pealed (5), 3 It is (3), 4 Instrument projection (4,2,7), 5 Fury (4), 6 Defraud (7), 7 Meaning (5), 10 Balge (4), 12 Crude person (4), 14 Before (4), 15 Social worker (7), 16 Mollusc (4), 17 Propagate (5), 20 In hiding (5), 21 Cover (4), 23 Every one (3). SOLUTION TO No 55: ACROSS: 1 Integration 9 America 10 Snock 11 Mrs 13 Grew 16 Coe 17 Outbid 18 Nose 20 Moon 21 Boddice 22 Rope 23 Tarn 25 Gem 28 Nata, 29 Eruidite 30 Rambler rose. DOWN: 2 Niece 3 Erin 4 Room 5 Tass 6 Olorosso 7 Gas gangrene 8 Skeleton key 12 Raisin 14 Woe 15 At home 19 Naphtha 20 Met 24 Arnie 25 Glib 26 Mere 27 Purr



FASHION by Suzy Menkes



Above: Flamboyant feet. Two-tone navy and white slip-ons from Bally with Fair Isle socks. Right: Heavyweight high-ups. The laced shoe.

The fashionable tread. On the dance floor at the Camden Palace, grooved-soled Kickers, laced to the ankle. Worn with blue jeans.

Pastel blue soft suede loafers, bought from Hobbs and worn with dark peg-top trousers and white socks.

Above: Forever athletic. Red leather sandals from the Natural Shoe Shop. Right: Hobo style boots from World's End.

Picture by Berry Beattie and Russell Mallon

FEET FIRST

You can now tell more about a man from the shape of his shoes than from the cut of his suit. Fashion conscious young men are all wearing lace-ups, from the ubiquitous trainers to the low-cut laced pumps to the Oxford brogues that have taken over from slip-ons as international high fashion. They come punched or plain, mostly in leather. If you are wearing slip-on shoes, they will be moccasins, or loafers, glove-soft, low-cut and occasionally still with a tassel decoration. Tongues and vamps are all short. Colour has come to shoes even in this rain-soaked spring, with pale suedes and sturdier neutral canvas a

background for another male flowering: the sock. With your smarter shoes, you are now wearing thicker socks, usually ribbed, often with a brushed or textured surface, mostly cotton, sometimes discreetly argyll patterned. The white sock is as chic as the white shoe. But you might be putting fashionable feet first in quite a different way. Following on the skinhead cult of Doc Martens, now absorbed into fashion, there is a craze for

boots, especially the hobo buckled canvas boots from Worlds End or cuffed leather boots. The buckle is the new style symbol in the pop world for the side-buckled, pointed-toed 1960s revival shoe. I counted four pairs in fewer minutes posing round the gallery tier at the Camden Palace last week. The Carnaby Street shop Melandri are bringing back these winkle-picker boots along with their Beatles jackets.

Shoes are now a badge of type and job. The caring and creative professions wear Kickers, sandals and Hush Puppies. Aspiring executives and genuine Sloane Rangers wear Gucci or Bally pumps. Rockers and fashion freaks wear two-tone co-respondent shoes. The alternative society does not clean its shoes. But part of reactionary chic is the rediscovery of shoe polish. A whole generation that has seen its dad's dismiss shoe cleaning as servile and bourgeois has taken up the brushes. If you are fashion-conscious and 20, this spring is Cherry Blossom time.



On the right track. Grey suede Hush Puppies for an architect who was cycling back from a workout with his client. Worn with his track suit trousers.

Above: Low life. Soft-leather moccasins cut low at the vamp from Ravel. With argyll socks. Right: A spot of bowler. The buckled boot at Camden Lock.

Above: Under canvas. Khaki lace-ups from S. Fisher in Covent Garden. Right: Co-respondent chic lace-ups.

Shoe shine. Dressy leather lace-ups with square-cut tongue bought in Italy. Ribbed socks. Fashion assistant Christina Pannell.

Roberto, a leading man of style

Roberto Devorik celebrated 10 years in the fashion business by squiring Liz Taylor to her New York premiere and introducing Jacqueline Bisset to the glamorous design world of Milan.

The show business connexion is appropriate, for if the fashion world's a stage, Roberto Devorik, with his dramatic Latino looks and rivers of charm, seems ideal casting for a male lead.

"The theatre is the world that fascinates me more than anything else", he says as we act out an English drawing room comedy among the Gainsborough blue chintz of his London home. "I would like the challenge to communicate".

He actually plays a supporting role, dressing elegant international customers with stylish international clothes. The tenth anniversary is for Régine in Bond Street, which, with his two Gianni Versace shops in London, is a celebration of Italian style. "My spaghetti", Roberto calls them fondly, although there must be a more luscious dish to describe the menu of famous names: Versace and Genny, Armani and Basile, Complice, Valentino and now Gianfranco Ferré, for whom Devorik plans to open a new shop.

His enthusiasm for Italian design is reflected in his own wardrobe and his choice of men's clothes for the shops. Here are the new Italian classics like the generous blouson and the slim-hipped straight-back suits. Here is the absorption with sensuous surfaces like glove-soft leather or textured knits; the accessories are laid out like sweetmeats in surprising and tempting colours. Customers include the humble who save up for one wonderful jacket as well as the wealthy and successful searching for status clothes.

Roberto Devorik himself mixes the different looks.

"I admire Versace above all and wear it a lot", he says. "But I break it with other things. Clothes must never rule you, and if you are too aware of them they lose their chicness".

He does not, he claims, buy for himself. "Fashion is feelings. When I am buying, I first think about what I like. Then I think about the trend, what the designer is trying to express. And I think it is a total error to market a shop with a particular man or woman in mind".

Two-thirds of his male customers are Englishmen in search of international style. In the women's shops it is the reverse, although Devorik admits that the elegant fine-boned English woman - a Jackie Bisset - would be his ideal.

"The English woman is not fashion conscious, but she has an enormous respect for quality", he says. "When she buys good clothes, she puts them together in an unpolished way that is very attractive. It is like the shabbiness of the English country houses. They are as grand as palladian mansions or French chateaux, but in a different way. There is nothing more beautiful than an English home".



Above: Roberto Devorik wears Gianni Versace's soft leather blouson with buckled belt, madras check trousers, narrow collared shirt and tie all from Gianni Versace 37b Brook Street London W1. Above right: Tailored blazer jacket in dark madras checks by Corvini. Basile khaki trousers, plain shirt and striped tie. All from Uomo Régine. Striped

His love affair with England ("we Latins are an emotional people") started when he arrived from Argentina 15 years ago at the age of 20 when his idea of fashion was buying cashmere sweaters. His introduction to real fashion he credits to his mother, who has a couture house in Buenos Aires based on the finest French fashions.

"I admire her taste enormously and she educated me into seeing France as the capital of the fashion world", he says. "I remember sitting on those little gold chairs seeing those beautiful frocks like some theatrical performance. It was when I took a holiday in Florence that I saw women wearing clothes that were not so demanding, not catwalk clothes. It is like comparing French and Italian cooking. French food is impeccable, but

after a week you have had enough of it".

In spite of his culinary tastes, Régine does carry some French designers, including Claude Montana and the American Bill Blass, Oscar de la Renta and belt-designer extraordinary Lisandro Sarasola. But not one single English designer appears in this emporium of style, although there are a few at Régine in Los Angeles, run by Devorik's partner Semiramis Karacan.

"The only English designer I admire and respect is Jean Muir", says Devorik. "Her clothes have a lot of class and are perfectly made. I see more real fashion on the streets of London than among the designers. Perhaps it is a question of continuity. In Paris and Italy, they are such big empires they cannot afford to lose production. Other designers may be creative

for one season, after that it is better not to look. It is my proud boast that in 10 years I have never dropped a designer, only added to them".

Roberto Devorik is fierce and emotional with his loyalties. Liz Taylor, the unofficial "god-mother" of his Los Angeles shop, is not seen by everyone as a paradigm of style. He defends her fiercely.

"People say she is kitsch. That is irrelevant. She is beyond fashion. Like the Queo Mother, she has a style of her own".

He pays tribute to his staff. ("No retailer can be successful without a good cast working with him.") He is full of gratitude to his partner Semiramis. He praises his mother for supporting him when his father pushed him to work in business administration. He is grateful to the "wise, sensitive and



THE OTHER CHIC

Face it, watches can be witty

The Times features elegantly in yellow gold letters on an award winning watch at the Royal Society of Arts.

Mark Walker of Birmingham Polytechnic enshrined our masthead on the face of a witty watch (it has a fly-poster's ladder too), that was one of the fine jewelry winners in the 1982/83 RSA Design Bursaries competition.

The exhibition is open to the public (at 6 John Adams Street, London WC2 until May 27, not weekends) and shows a wealth of creative imagination throughout industry.

Averting my eyes from carpet designs and industrial lighting, I concentrated on the fashion areas, which include some interesting fashion jewelry ideas, like the colourful locker-key holders designed by Deborah Thomason of Ulster Polytechnic. They are a practical idea for sports enthusiasts and a stylish accessory for casual clothes.

Shoes seem to be the forte of Leicester Polytechnic, who followed a brief to submit designs for children's shoes and slippers for Clarks. I liked Ellspeth Robson's jigsaw puzzle prior slipper with two pieces of puzzle as tassels on the tie. Julie Fuller's pink and white leather ballerina with a strap to hold it across the foot was a neat blend of the fashionable and the practical.

I have written already about Julia Wines (Brighton Polytechnic) whose woven cottons in sweet and muted colours won her an award at Fabrix. In the fabric section, the Jonathan Thorp award went to Nicos Efthathiou of Brighton Poly for his striking knitwear, combining colour, pattern and texture in an interesting way. Martin Kidmao (Brighton) won the Allan's of Duke Street sponsorship for his leather punched-toe look like lace and decorated with sequins.

I am too easily influenced by a fine graphic style to be a good judge of fashion as drawings alone. This year's RSA theme is for fashions inspired by a film, television or theatre and Christopher Horsfield (RCA) presented his Blade Runner outfits in a visually stunning way.

Fiddler on the Roof was the unexpected inspiration for some really good-looking outfits for Evans Outsize by Sara Sturgeon of Ravensbourne and I liked Judith Leech's "Hamnet" designs in elegant 1930s style that won her the Courtauld's sponsorship. Sharon Peake (Ravensbourne) is a very interesting knitter who has won a British Knitting Export Council Award. Her textured and silky knits in soft 1930s shapes were inspired by the film *Five Days of Summer* and presented a fresh image of knitwear classics.

Thin-in with stout

The pressure to pursue the holy grail of health and fitness continues. Guinness, the brewers, launched a nationwide workout campaign for mass public participation last week that will tour Britain over the next six months.

The 60-minute exercise routine combines aerobic and stretching exercises and was devised by Bridget Woods, who went to California, saw the light and with missionary zeal opened the Fitness centre in Covent Garden (where else?). Fashion designer Bridget, aged 28, has designed a commercial range of lycra leotards, mesh vests and track suits in basic shapes that all carry either the "Guinness Workout" logo or the Toucan motif.

The word "stout" may be against them, but Guinness are keen to promote their product as a healthy low-calorie drink for women. They say that at 95 calories per half pint it compares favourably with unsweetened orange juice and contains vitamins and minerals such as potassium, calcium and magnesium.

However, when served with champagne as Black Velvet at their press reception, this refreshing stout had a rather more full-bodied feel to it.

The Guinness Workout tour begins at 3pm on Saturday at The Piazza, Covent Garden.

The Wednesday Page: War widows' rights; ignored Tory women

The gift of the Orient from Rosenthal Studio-haus

Chinese WOK



Wok cookery is becoming the fashionable way of cooking. This classic 14" diameter piece of Chinese kitchen engineering comes as a complete 10 piece set - Wok - for £19.95 inclusive. Come and see the demonstration of WOK cookery by a Chinese chef in our showroom.

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THE TIMES DIARY

Vote winners

Having been inexorably bored by the preamble to the general election... I am determined that the campaign period itself shall be much better fun.

Birthday millions

If one supposes that a new lease of life begins at 40, it is entirely appropriate that the general election on June 9 will fall precisely on the 40th birthday of Charles Saatchi...

Even more bull

Readers who have been inundating me with that word which means "the courting of seamen on an icebound ship" and who know about my newfound delight in obscure words, will not be surprised if I take this opportunity of recommending our politicians a spot of taghairm.

Dead cert

A bit of a cropper for the racing supplement in the current Harpers and Queens. The form guide fancied a horse called Alverton as a possible Derby winner...

Song of hope

On his eightieth birthday this Thursday Sir Lennox Berkeley will be working on a new opera, his first since 1966. He tells me that although Lord Harewood at the ENO is being very understanding about it, he himself is impatient to get it finished.

Gourmet corner

Congratulations to the PHS barbitone who enjoyed a Spanish trip at home last week. The Spanish-English label read: "Contains beef tripe, snouts, boneless paws, spices etc."

Brush-off

Howard Hibbard, whose study of the painter-assassin Caravaggio is published this month by Thames and Hudson, admits he originally approached his subject from a standpoint of complete ignorance.

A great chicken hunt is afoot in Kensington Gardens. The poultry population there is mounting, although two dozen have been caught by park officials and carted off in the RSPCA in recent weeks.

Stop this nuclear blackmail

by Lord Harris of Greenwich

Thousands of people are about to be penalized by CND. Their offence: the companies they work for have been awarded Ministry of Defence contracts at Greenham Common.

list of contractors invited by the council to tender for a particular public contract. I hope that the more balanced critics of the present government's defence policies will hesitate before encouraging such conduct.

be taken against its own contractors. On the other hand, unless it initiates action in the courts, it will be driven to consider taking new legislative powers to intervene in the affairs of local government.

Security v freedom to report: the debate reopens

A Falkland factor Israel has taken to heart

Jerusalem David Kimche, director general of Israel's Foreign Ministry. My attitude towards Britain's handling of media coverage of the Falklands campaign was one of envy that they could get away with it.



Above, the aftermath of an Israeli air attack on Lebanon - the kind of picture that many Israeli officials would like to suppress. Below, one of the few Falklands pictures that British service chiefs were happy to see published - the Argentine surrender.

reprints against colleagues then based in besieged Beirut. Dr Kimche disclosed - to the open concern of the Israel-based correspondents present - that the Israeli Government was now asking itself "some very painful questions".

Why the Swedes must sink a sub

Panic has no place in the Swedish sub, but the continuing intrusions by Soviet submarines into Swedish waters are causing deeper anxiety in Stockholm than has been felt since the Second World War.

Geoffrey Smith

Pitfalls on the path to a second term

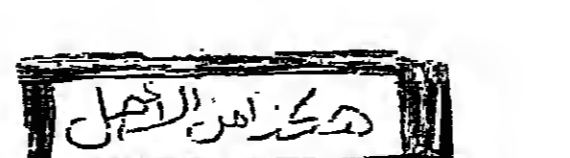
"I wish the election was today," said Mr Tony Benn to BBC radio on Sunday. It was a pardonable piece of political extravagance.

So are there any hidden rocks on which the Conservative campaign might be wrecked this time? What are the issues that Labour and/or the Alliance should be striving to bring to the forefront?

Roger Scruton

Over the polls, a hint of Big Brother

The visitor to the "socialist" countries comes away with the overwhelming impression of having travelled backwards in time. The smell of coal fires, the sight of trams and steam trains, the decaying, uncaired-for buildings, the empty shops, the queues of people in drab imperfect clothing...



Investment and Finance

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STOCK EXCHANGES

FT Index: 690.2, down 4.2
FT All Shares: 427.88, down 1.23
Bargains: 21,441
Ting Hall USM Index: 156.9, down 0.7
Tokyo Nikkei Dow Jones, 8,719, up 31.11
Hongkong: Hang Seng Index, 967.62, down 19.09
New York: Dow Jones Industrial Average, 1226.62, down 3.97

CURRENCIES

LONDON CLOSE
Sterling \$1.5670, down 1.10
Index 84.2, down 0.5
DM 3.8175, down 0.375
Yfr 1.50, down 0.1150
Yan 964.75, down 6.0
Dollar
Index 121.7, down 0.3
DM 2.4345, down 67pts
Gold
\$434.50, up \$2.50
NEW YORK LATEST
Gold \$434
Sterling \$1.5690

INTEREST RATES

Domestic rates:
Base rates 10
3 month interbank 10 $\frac{1}{2}$ -10 $\frac{3}{8}$
Euro-currency rates:
3 month dollar 8 $\frac{1}{4}$ -8 $\frac{1}{8}$
3 month DM 5 $\frac{1}{2}$ -5 $\frac{1}{4}$
3 month FFr 14 $\frac{3}{8}$ -14 $\frac{1}{2}$
ECGD Fixed Rate Sterling
Export Finance Scheme IV
Average reference rate for
interest period April 6 to May 3,
1983 inclusive: 10.304 per cent.

PRICE CHANGES

Benn Bros 200p, up 10p
Cornell 126p, up 13p
Davies & N'man 208p, up 10p
Mettoy 41p, up 3p
Polly Peck £16 $\frac{1}{2}$ up £2 $\frac{1}{2}$
Sainsbury 401p, up 18p
BICC 245p, down 8p
Blue Circle 453p, down 13p
B&K & Common 800p, down 10p
Fisons 633p, down 10p
House of Fraser 184p, down 16p
UEI 269p, down 14p

TODAY

Interims: Aaronson, Associated Paper, Baggard Bridge, Frederick Cooper, J Hegworth & Sons, Smith & Nephew (quarterly), United Wire
Finals: Barr & Wallace Arnold, Belgrava (Blackheath), Commercial Union, Costain Group, Crystallate Holdings, Edith, Maurice James Industries, More O'Farrell, Rotaflex, Shires Investments
Economic statistics: Retail sales (March final), credit business (March), Wholesale Price Index numbers (April provisional), London clearing banks' monthly statement, provisional estimates on monetary aggregates.

BA talks on new aircraft

British Airways is negotiating with the world's three leading aircraft manufacturers for requirements for its ageing Trident fleet, a move that could cost between £300m and £400m for at least 15 new aircraft after 1986.
The state-owned airline would not comment yesterday on a weekend report that it was negotiating a £1,000m deal with Airbus Industrie, the European consortium in which British Aerospace has a 20 per cent stake. It is also in talks until the proposed Airbus A320 150-seater comes off the production lines in 1988. A spokesman said that BA was talking with Airbus, McDonnell Douglas and Boeing and no decisions had yet been taken.

USM STAKE: Mr Mark Watson-Mitchell and Mr Barry Hersh, who run the stock market tip sheet, USM Investor, have acquired an option to buy a 25.3 per cent stake in the London sheet metal fabricator, VV, which has had its shares traded on the unlisted securities market since late 1981.

BTR SUPPORT: Shareholders in BTR yesterday gave overwhelming support to their company's bid for Thomas Tilling. More than 30 million votes were cast in favour of the increase in capital offered for the bid. About 750,000 votes went against the motion. More than half of those are believed to be owned by the Thomas Tilling Pension Fund, or companies associated with the Tilling group.

GULF GO-AHEAD: The Swedish Government has agreed to let the Kuwait Petroleum Corporation buy the Swedish marketing assets of Gulf Oil.

Wall St slips as recovery falters

New York (AP-Dow Jones) - stocks were lower yesterday after an attempt to completely overcome their sharp early fall failed.
The Dow Jones industrial average was down about 3 $\frac{1}{2}$ points, its drop of 9 at the start had been reduced to a loss of about a point before the recovery faltered.
Declines were 4-to-3 over advances in active trading.
Mr Tom Epperson, research director at Howard Weil Labouisse Friedrichs in New Orleans, said: "It is the aggressive buyers who have the substantial profits."
International Business Machines was off 3 at 117 $\frac{1}{2}$. American Telephone & Telegraph off $\frac{1}{2}$ at 69 $\frac{1}{2}$. Digital Equipment up $\frac{1}{4}$ to 120 $\frac{1}{2}$. Boise Cascade off $\frac{1}{4}$ at 45. Union Pacific off $\frac{1}{2}$ at 57 $\frac{1}{2}$. Texas Instruments down 2 $\frac{1}{2}$ at 155. General Motors off $\frac{1}{4}$ at 69 $\frac{1}{2}$. and Federal Express down 1 $\frac{3}{4}$ to 84 $\frac{1}{2}$.

Appeal to summit over poor

The Overseas Development Council yesterday urged the heads of the seven summit nations to consider the urgent needs of the developing world.
Mr Robert McNamara, chairman of the council and the former head of the World Bank, said the board feared that the "world's financial and trading systems are in danger of unravelling".
The rich nations, he said, must prevent global recession by targeting more resources for poorer countries.
This was an issue which should be a priority item on the agenda at Williamsburg, Virginia, the council said, echoing a call last weekend by Mr Pierre Trudeau, the Canadian Prime Minister, that greater emphasis be placed on Third World recovery.
Mr Trudeau said: "I will urge my summit colleagues to address the need for fully adequate financial flows to sustain Third World recovery."
The council, noting that the developing countries will not be represented at the Williamsburg meeting, urged a similar course of action which they said was an important part of the solution to world's economic problems.
Describing developing nations as a "strategic link" to growth in Western economies, the council urged heads of state to adopt a specific set of policy initiatives at the summit including:
● A firm commitment to increased resources for the International Development Association with or without participation by the United States which has demonstrated a failure to meet its pledged commitments resulting in a likely reduction of 35 per cent to 40 per cent in its aid's funds.

Better pension deals possible, survey says

Companies could afford to index-link pensioners' benefits without incurring crippling costs because of the surpluses being earned by pension funds, according to pension consultants Cubie Wood.
In their latest review of pension schemes they say: "Investment returns of most private sector pension funds have so consistently outpaced inflation over recent years that companies can now consider index-linked retirement benefits without committing themselves to excessive, and open-ended costs."
This is the second important survey in recent weeks to highlight the huge surpluses building up in pension funds. Earlier, stockbrokers Wood Mackenzie, came to a similar conclusion.
The average return on investments from 150 pension funds monitored by Cubie Wood over the past five years was 16.5 per cent a year, compared with an average rate of inflation of 11.5 per cent. Over the five years every fund in the survey managed to show a return in excess of the increases in the retail prices index.
"Most pension funds have already accepted liability for wage inflation up to retirement. It is now possible for them to give more serious consideration to carrying this through after retirement so that the purchasing power of the pension is maintained", Cubie Wood says.

OECD smoothes way for summit

The United States and Europe yesterday agreed to match up their differences on East-West trade in an effort to smooth the path of the forthcoming summit of heads of government in Williamsburg, Virginia.
Mr George Shultz, the US Secretary of State, in a state-ment at the meeting of the 24-nation Organization for Economic Co-operation and Development, pointedly refrained from urging new restraints on the European allies. He merely asked that governments should not artificially boost trade with the East through subsidies or other means.
In turn, European ministers held back from the attack on the Reagan Administration's plans to impose penalties on firms outside the United States contravening American sanctions on sensitive exports to Eastern block countries.
The subject will, however, be raised in bilateral meetings between ministers during the two-day session.
Economic, foreign and trade ministers had before them a confidential review of East-West trade from the OECD Secretariat concluding that such trade is, with some exceptions, of marginal economic importance to the industrial countries.
The report's conclusions - that in general governments should not interfere with the normal working of private trade - were warmly welcomed by ministers, including Mr Shultz though he called for the OECD to monitor East-West trade development on a continuing basis.

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Brighter prospects in North America raise hopes for sustained growth

TI chairman confirms engineers' optimism on economic recovery

Mrs Thatcher and her Cabinet were given a confidence-boosting economic prediction yesterday from the normally reticent and depressed engineering industry to coincide with the General Election announcement.
Sir Brian Kelleet, chairman of the TI Group, one of the country's largest engineering companies, told the group's annual meeting that there were general indications that economic recovery was under way. This optimism came after a speech last week by Sir Trevor Holdsworth, chairman of Guest, Keen & Neufelds, who suggested that the recession was ending.
Such remarks, from the top men of two important "bell weather" manufacturing companies, confirm the rise in business confidence being witnessed by the Confederation of British Industry and give a clear indication that business leaders do not regard the upturn in

their fortunes as a mere blip on the economic radar screen.
The CBI's latest quarterly trends survey, published on April 26, showed that business confidence was at its highest level for seven years and there were signs that the rate of increase in unemployment was starting to decline.
The CBI's monthly survey is expected to confirm the trend this month, but the next quarterly results - which will show whether or not the rise in optimism has been short-lived - are not due until after the election.
In another new forecast, James Capel, the stockbroker, confirm that Europe and the US are beginning to pull out of the recession caused by the second oil shock. As a result, world trade should now grow by a healthy 3 to 4 per cent this year and be at least as robust next year. However, this assumes that action is taken to curb high interest rates and Third World



Sir Brian Kelleet, consumer sales huoyant

debt problems, which may otherwise slow the recovery in world trade next year.
Sir Brian, whose company made pretax profits of £4.7m last year compared with a loss of £10.3m in 1981, said the economic prospects in North

increase in the first half of 1983 to match the level of the first half of last year and to show further progress in the second half of the current year.
Sterling fell from over \$1.58 to \$1.5785 on news of the election. It has been bought over the last few weeks in expectation of a June poll but buyers decided to take profits before the campaign gets under way.
Some dealers also said the market feared that the election might mean further base rate cuts. Last week sterling had been trading at around \$1.585, the highest levels since January.
Sterling is likely to be vulnerable to opinion poll results during the run-up to the election.

Profit-taking hits sterling

Double setback for £26m brewery bid

Wolverhampton & Dudley Breweries yesterday refused to concede defeat in its £26m battle to take control of rival Midlands group Davenport Brewery (Holdings) despite a double blow to its hopes.
The first came when the seven trustees of Baroo Davenport Charities Trust, which holds a crucial 29.9 per cent stake in Davenport, said that they would not be accepting the Wolverhampton takeover terms.
A second came when Davenport published its interim figures for the half-year to April 2, which show the group on target for its forecast pretax profits of £2.1m for 1983, to match the profits achieved in 1982.
Interim pretax profit at Davenport was £1.1m against £24,400 at the same stage last year, on a turnover of £16.6m, which was up by £3.6m on 1982.
Mr Neville Frost, managing director of Davenport, claims profit figures show the company is achieving the turn round it promised shareholders. Davenport's beer sales are increasing in the first half of the year while nationally beer sales have decreased.
However, Wolverhampton's advisors last night still had faith in the takeover bid which, if successful, would create a brewery with a Midlands stronghold of more than 800 public houses.
Wolverhampton owns 10 per cent of the Davenport share capital and has so far received acceptances from shareholders with a further 1.17 per cent of the Davenport share capital. But last night it was clear that Wolverhampton will win acceptance, which will give it control of almost 30 per cent of the Davenport share capital, including a vital acceptance from Britannic Assurance which holds a 10 per cent stake in Davenport.
If Wolverhampton acceptances by today's 3pm closing time the offer terms are likely to be extended for a further two weeks to allow further discussions with the Baroo Davenport Charities Trust, which might lead to a change of heart by the trustees.

City Comment

Staying away from S Africa

If there is one thing Britain's pension fund managers are not interested in at the moment, it is piling money into South African investment. To start with, British investors traditionally have disproportionate holdings in a country which has long been losing significance.
So, however much they may detest interference with their freedom of action, the funds are likely to have some sympathy with the TUC's own guidelines to pension fund trustees on South Africa. These urge union trustees to propose their funds make no new investments in South African securities or property and, less abruptly, that funds might run down existing investments.
The TUC has abandoned an overtly political approach that would fall foul of the principle of investing in the best interests of members. Instead, it argues more subtly that "such investments are not prudent due to the inherent and increasing political instability of the country, and, therefore, not in the interests of their members."
But if South Africa is unattractive on investment grounds, then guidelines become a totem-like irrelevance.
The TUC urges that when funds invest in international companies with South Africa interests, trustees should ensure their labour practices follow EEC guidelines. One concerned American fund had to send an observer on a five week trip to make any claim to monitoring stand up.
The main direct interest is South Africa is gold shares. In other circumstances, barring these might really affect fund member. But the TUC guidelines would not affect investment in billion, which is just as good for South Africa but earn no income for fund members.

Average Annualized Rates of Return on Pension Funds

	1978-82	1979-82	1980-82	1981-82	1982
	%pa	%pa	%pa	%pa	%
Avaraga portfolios monitored by Cubie Wood	16.8	19.5	23.0	21.0	31.7
Retail Price Index	11.5	12.2	10.4	8.5	5.2
National Average Earnings Index	13.8	13.5	11.5	9.2	8.0

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He had been with Tricentrol since 1972 and was appointed a board director in 1978. Although he had been planning to retire for some time, he was persuaded to stay on as an interim measure to coordinate Tricentrol's exploration.
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The decision leaves the way open for the corporation's 50 per cent stake to be bought by the Dorset Group, a consortium of five British oil companies led by Tricentrol and including Carless Capel, Clyde Petroleum, Premier Consolidated and Gas and Oil Acreage. Its bid is worth an estimated £180m to £200m.
It seems unlikely, however, that the final contract can be signed before the general election, and its completion is therefore dependent on the Conservatives winning their second term.

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BOC Group in \$100m bond issue

By Michael Prest
BOC Group, one of Britain's leading industrial companies, has reinforced its reputation for relatively adventurous fundraising by announcing a \$100m Eurobond issue. The issue comes hard on the heels of April's \$200m bulldog appeal.
The paper offered investors an 11.75 per cent coupon. But the latest terms are tighter. BOC is asking the market to accept a coupon of 10.75 per cent, with a maturity of 10 years and the right to call the issue after seven years at 101 per cent of issue price. The issue price is at par.
In the grey market yesterday, however, the issue was trading at a discount of about 4%. But bond dealers pointed out that this is common and does not reflect badly on the paper's rating. BOC's half-year results are to be published on Thursday. Pretax profits last year were £103m.
BOC says that the issue will go to restructuring its debt away from floating rate obligations to fixed rate. When the full proceeds of the issue have been absorbed about 80 per cent of the company's debt will be on fixed terms.

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IMF backs \$4.3bn package for Chile

By Peter Wilson-Smith, Banking Correspondent
The International Monetary Fund yesterday backed a \$4.3bn rescheduling package for Chile at a meeting between Chilean officials and representatives of about 90 European banks in London.
Mr William Dale, deputy managing director of the IMF, told bankers that Chile had the IMF's "full support". He said the IMF would release funds promised to Chile earlier in the year as soon as the commercial banks agreed to the refinancing.
Yesterday's meeting was also attended by Mr Alan Crawford, a Bank of England adviser. It followed a similar meeting in New York last week. Senior Carlos Caceres, Chilean finance minister, gave details of the package and Chile's recent economic performance. He also emphasized that short-term trade-related debts would be included in the refinancing.
Although Chile has refused to give a state guarantee for private sector corporate debts, bankers were encouraged by Senior Caceres' statement that his government regarded its assurances on these debts as an obligation.
There are hopes that agreement on the Chilean package will be relatively smooth.
Bankers were also meeting in New York yesterday in a further attempt to reach agreement on restoring interbank lines to Brazilian banks.
The Bank for International Settlements, which met yesterday in Basle, has provided Hungary with a further \$100m of short-term bridging finance. The loan was provided last month to tide Hungary over until it can draw further finance from the International Monetary Fund.
Central bank governors in Basle were expected to give formal consideration for the first time yesterday to a revised Basle Concordat, laying down supervisory responsibilities for central banks. The new Concordat, resumes how responsibility should be divided in supervising liquidity and solvency problems arising in international banks or their subsidiaries.
The Concordat, originally drawn up in 1974, has been revised following the acrimony over Banco Ambrosiano.

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Superficially, the controversy centres on the French attempt to require American banks to continue lending to ailing French companies.
The troubles go considerably deeper, however. Earlier this year, the Morgan Guaranty Trust and Citibank decided not to participate in a relatively small loan to Credit National, government-owned financing agency.
The problem was technical but it created doubts whether France will be able to raise huge loans from the international banking market, such as the \$4bn (£2.5bn) loan it obtained last autumn.
Morgan and Citibank insisted on the inclusion of two clauses, cross default and Parri-passu.
Under the first, France, as guarantor of the loan, would have had to agree that if it were to go into default on any other loan it would be considered to be in default on the Credit National loan.
The Parri-passu clause would require France to give the Credit National lenders as good conditions as France might give to any other creditor. Thus, if France were to borrow from, say, the West German Government, and put up gold as collateral, France refused to agree to these clauses and the American banks pulled out of the credit.
American bankers are also finding it difficult to make a profit on their credit activities in France. The Government here severely limits the degree to which banks may increase their credits to French companies.
This year, French banks are allowed to increase their French franc loans by less than 4 per cent, although their costs are rising by about 10 per cent. That means the banks' expenses have been rising at a much quicker pace than their ability to earn, at least through the extension of credit.
"The main thing affecting us is the credit ceiling," said Mr Ronald Leach, who is in charge of the Paris branch of the Chase Manhattan Bank.
The biggest problem, however, for leading American banks here has been the Government's policy of trying to rescue many of the nation's financially troubled companies.

Ford Sierra and helicopter among design awards

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This year, French banks are allowed to increase their French franc loans by less than 4 per cent, although their costs are rising by about 10 per cent. That means the banks' expenses have been rising at a much quicker pace than their ability to earn, at least through the extension of credit.
"The main thing affecting us is the credit ceiling," said Mr Ronald Leach, who is in charge of the Paris branch of the Chase Manhattan Bank.
The biggest problem, however, for leading American banks here has been the Government's policy of trying to rescue many of the nation's financially troubled companies.

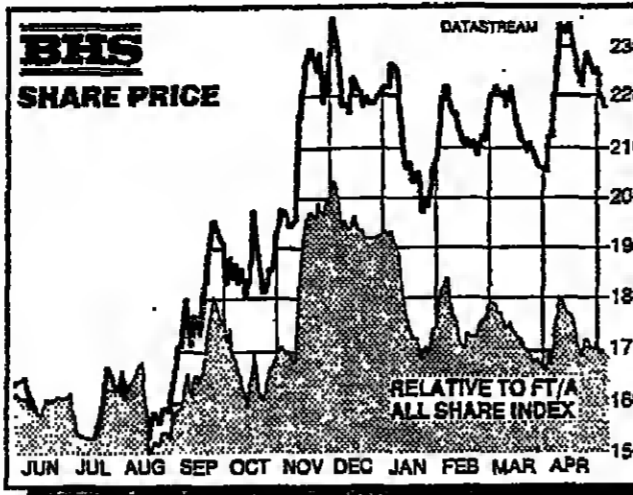
COMPANY RESULTS

Fortnum and Mason Year to 29.1.83. Pretax profit £189,000 (£269,000). Turnover £9.5m (£8.6m). Net final dividend 19.2p, making 23.2p.

INVESTORS' NOTEBOOK

Market takes election news calmly

There is an old stock market saw "news out, get out". Despite this, the market held up well yesterday, considering the election announcement and a weaker trend on Wall Street.



BHS against £1.5m. The results from just five stores are impressive and a sixth is due to open at the end of this financial year in Edinburgh.

London and Liverpool

London and Liverpool Trust Year to 31.3.83. Pretax profit £7.2m (£1.1m). Stated earnings 22.5p (6p).

continue to sell new installations at an average of 250 a month. If Mr Bonas has learnt a lesson of discretion from the rise and fall of his company's share price, he has the stock market.

United Newspapers

Although the usual advice in any bid is to sit tight, shareholders in United Newspapers should take a long hard look at their investment.

British Home Stores

British Home Stores Year to 2.4.83. Pretax profit £48.9m (£42.6m). Stated earnings 13.2p (13.0p).

COMMODITIES

Table of commodity prices including SUGAR, WOOL, SOYABEAN MEAL, and LONDON COMMODITY PRICES.

WALL STREET

Table of Wall Street stock prices for various companies like AMP Inc, Amstar, and others.

COMPANY NEWS IN BRIEF

Alroy & Sonners: Alroy & Sonners reported lower profits for the half year to April 8, 1983, in spite of the buoyant stock market.

WALL STREET

Table of Wall Street stock prices for various companies like AMP Inc, Amstar, and others.

Authorized Units & Insurance Funds

Large table listing various authorized units and insurance funds with columns for name, bid price, offer price, and other details.

Handwritten note in Arabic script at the bottom of the page.

Marketing and advertising: Torin Douglas

Pubs call customers back to the bar

Britain's brewers were deeply disappointed at the failure of the £8m bid by Telejector to show league soccer in pubs and clubs. It was a plan which had many in the brewing business hopeful that the missing millions of drinkers could be dragged instantly away from the fire-side and back into the pubs.

The decline of the pub and the increase in drinking within the home is one of the major marketing and social phenomena of the last 10 years. As supermarkets have made it possible for beer, wine and spirits to be added to the weekly or monthly shopping list, and as weaker and cheaper brands have been introduced to take advantage of this price-sensitive trade, the proportion of alcohol sales accounted for by the "off-trade" has risen steadily.

One attempt by the brewers to stem the drift away from the pub is a radio and poster advertising campaign telling people: "You should have been in the pub last night." The posters depict a group of people enjoying themselves at the bar, while the radio adverts take the form of a man telling jokes to his mates in the pub.

When the laughter has subsided, the voice-over says: "You should have been in the pub last night. But if you weren't, there's always tonight, isn't there?" Significantly, the emphasis is on the social side of the pub and not drinks.

Individual brewers are also laying emphasis on the pub in their advertising. The firm now known as Watney Combe Reid, to emphasize the local nature of its operations as all brewers are doing in the post-Camra era, is running television advertisements on the theme "Great little pubs. A great range of beers", to which it names half a dozen different brews, thus giving the very strong impression that the pubs are free houses, even though the beers are all from the Watney stable.

The uphill nature of the task facing the brewers is graphically illustrated by an analysis of the current state of the drinks business being published this week by the market intelligence company, Mintel. This shows that the share of sales accounted for by off-licences (including supermarkets) was 28.2 per cent in 1981, worth £3,200m compared with just 20 per cent in 1971.

Total sales of alcoholic drinks in 1981 amounted to £11,350m according to Mintel, with pubs, hotels and wine bars - the "on trade" - accounting for 54.6 per cent of the business worth £6,200m. Clubs' share was 13.7 per cent, worth £1,550m, and restaurants and small hotels with "restricted" licences, allowing drink to be served with meals or to residents only accounted for 3.5 per cent, or £400m.

Mintel points out that the alcoholic drink market is not only difficult to measure but because of a lack of market research in the catering industry and the problem of separating drink sales from other pub, club, hotel and off-licence revenue, Mintel, however, believes that its own figures give "a fair picture of the true situation".

The Mintel report clearly shows the reliance of pubs on beer. Despite the encroachment of the supermarkets, 86 per cent of all beer sold, in volume terms, is still sold through the on-trade, a far higher proportion than for any other type of alcoholic drink. White rum comes next, perhaps not surprisingly since it has been marketed as the sort of drink young people ask for when out, rather than at home, with 68 per cent of volume going through the on-trade. Then comes cognac and cider, each with 60 per cent, and vodka with 57 per cent.

Every other type of drink sells in greater volume through the off-trade. Despite the rapid growth of wine bars in recent years, 80 per cent of table wine is sold through the off-trade and 70 per cent of sparkling wine. Sixty five per cent of all whisky and port, 60 per cent of dark rum and 57 per cent of gin is now sold for consumption off the premises, says Mintel.

Within the off-trade, the specialist off-licences still take over half the money spent but supermarkets and other non-specialist outlets are catching up.

In 1979, according to Mintel estimates, "other" outlets accounted for £940m of the £2,400m off-trade sales, or some 39 per cent. This had risen to almost 41 per cent by 1981, when they took £1,300m of the £3,200m total.

The specialist off-licence business is still dominated by the big brewers, with Allied (Victoria Wine), Bass (Galleon Wine and Wine Sellers) and Grand Met (Peter Dominic and Westminster Wine) each having over 500 outlets, but the average turnover in the free trade specialists such as Unwins and Liquorsave is slightly higher than in the tied houses.

"In the rest of the off-licence trade it is the multiple and Co-op grocers who have set the pace, together with Marks & Spencer," says the report. "Non-specialists have about 41 per cent of the off-trade and the multiples and Co-op have more than two-thirds of this quantity. "Own label is becoming increasingly important, particularly for Sainsbury, which with Tesco, are the leading sellers of

alcohol among the grocery multiples. Asda, Fine Fare and International are also important."

Because of the importance of the off-trade sector, Mintel has conducted its own survey, through the research firm British Market Research Bureau, into people's purchasing behaviour in these outlets.

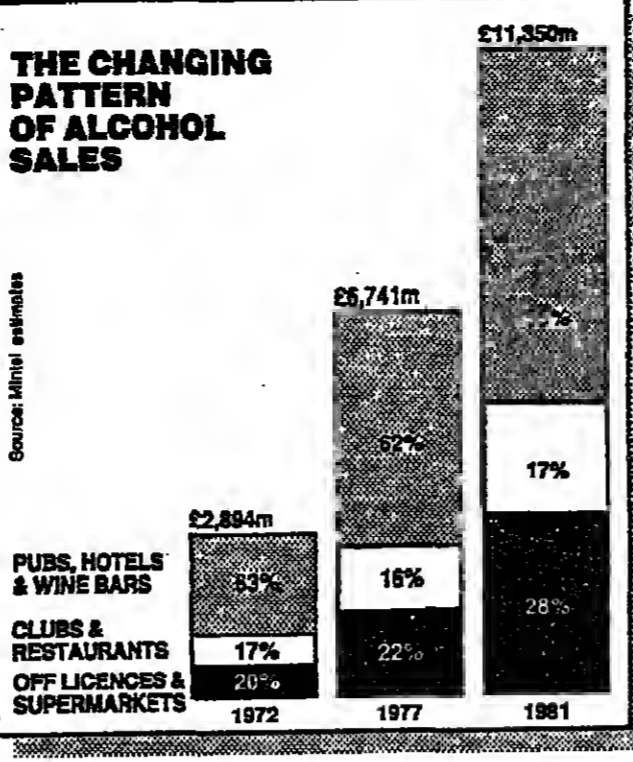
Men and women are equally likely to buy wine to drink at home, for example, but whereas the great majority of women will buy their wine at the supermarket, a large proportion of the men will buy it at a specialist off-licence. Thirty seven per cent of both men and women buy wine, the survey shows, but of these, 22 per cent of the women will buy it at the supermarket, compared with 6 per cent at a specialist, whereas 17 per cent of the men will choose a supermarket, while 10 per cent will go to a specialist.

The specialist off-licences still account for the lion's share of off-trade spending, but more people, by their take-home drinks at supermarkets, according to the research. The reason for this apparent anomaly is that the Mintel/BMRB research is designed to measure buying habits, rather than consumption.

Of the 66 per cent of adults who buy any alcoholic drink for consumption at home, almost half (31 per cent) make their purchases only at a supermarket, 14 per cent shop at a specialist off-licence and 21 per cent use both.

Women, as would be expected, favour supermarkets, but the difference between their level of supermarket buying and that of men is not that pronounced. Of the 71 per cent of men who buy drink to take home, 18 per cent use only specialists, 28 per cent supermarkets and 25 per cent both.

All these findings, while scarcely new to the brewers who have their own extensive research programmes nevertheless make depressing reading for them, since they show that in every sector of the business, they are losing control of an



Increasing share of the market. Add to this the threat to the tied system from the EEC and the gradual weakening of the tied system generally, and a great many marketing opportunities can be seen to be opening up. "The easing of the tie is likely to continue," says the report. "Among its implications are that it will be easier for independent (non-brewery) new lines to obtain distribution and there will be a greater scope for skilful sales companies."

The Mintel Report on Alcoholic Drinks is available from Mintel Publications, 7 Arundel Street, London, WC2R 3JR. Price £3.95

Economic notebook

Need for a lower dollar

There are signs that the overdue world recovery is at last under way. The United States' output rose by 1 per cent in the first quarter, and the business surveys in Europe are all pointing sharply upwards. Interest rates have fallen worldwide since the middle of last year, and the interest-sensitive components of demand are now responding.

However, there remains one big impediment to a sustained world recovery: the dollar has risen in real terms by more than 30 per cent since 1980, and though it fell back last autumn, it is now riding high again. A strong dollar is an impediment to growth because most raw materials, especially oil, are priced in dollars and because developing countries' debt is denominated (and serviced) in dollars.

The main reason why the dollar is so important is its effect on the real oil price. Economic recovery after the first oil crisis was made possible by a 20 per cent fall in the real oil price between 1974 and 1978. The nominal price did not change. The trick was worked by rapid world inflation and a falling dollar.

This time, inflation has been lower and the dollar, far from falling, appreciated. That is why the dollar price of oil has come under strain. But despite the recent cuts, oil prices still have some way to fall in real terms. Given the Organization of Petroleum Exporting Countries' difficulty in agreeing to price cuts, the necessary further reduction will be painfully slow unless the dollar falls.

burden of debt service in developing countries at a time when their export earnings were cut by the recession and their terms of trade were worsening.

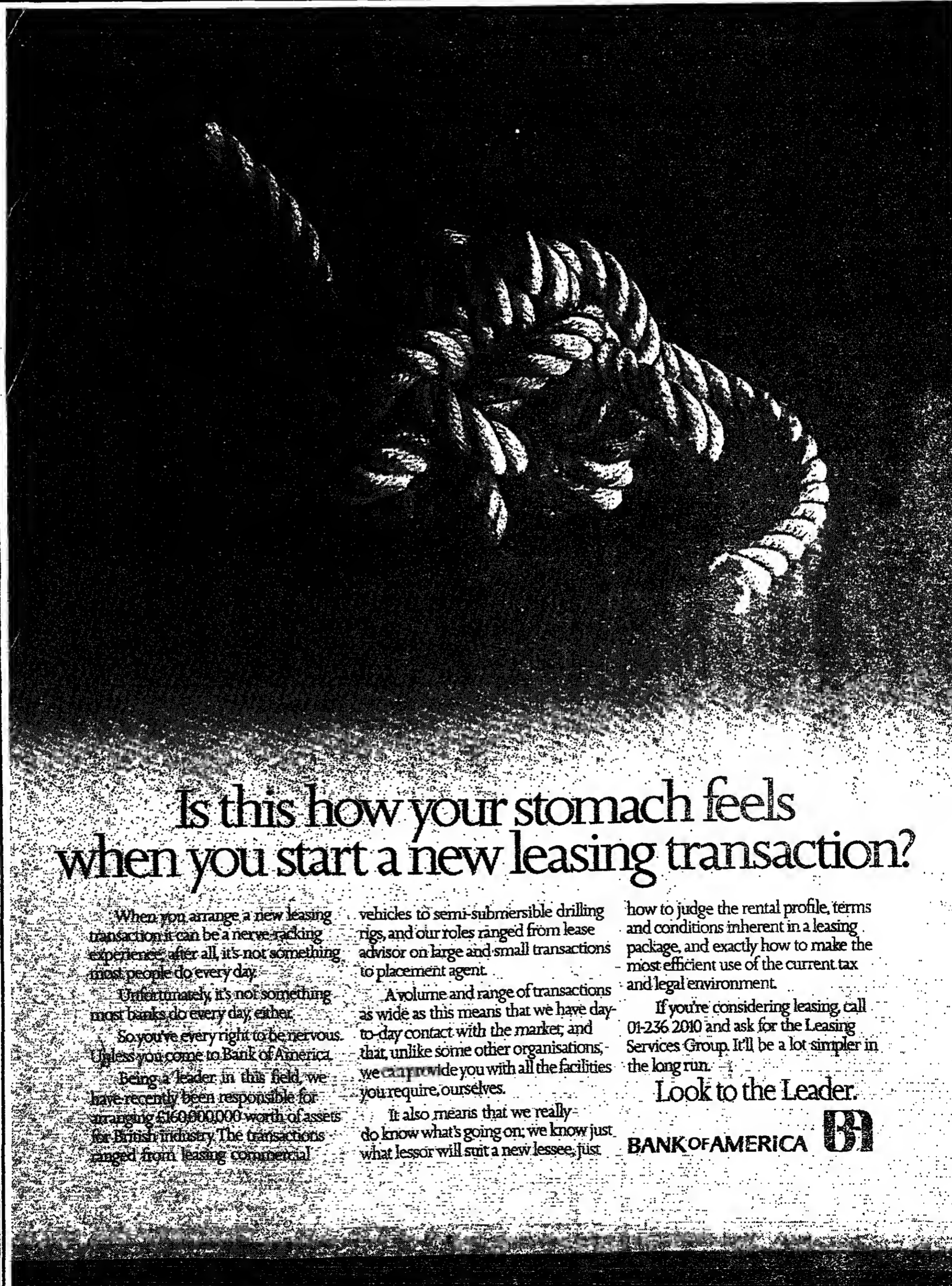
The problem has been eased considerably by the fall in interest rates during the second half of last year. But interest payments are still high in relation to export earnings, obliging the less developed countries to go on restricting imports. The restrictions proved a powerful brake on world recovery last year.

Since commodity prices, unlike oil prices, are determined to a free market, a weaker dollar would mean higher dollar prices for commodities. This would raise less developed countries' export earnings relative to the cost of debt service, and ease the constraint on less developed countries' imports.

As long as the dollar remains high, the embryonic world recovery will be hampered by too-high oil prices and the Third World debt overhang. A fall in the dollar would lessen both problems, but the dollar is now strong (and the size of the US Budget deficit is a powerful factor holding it up). If and when the dollar starts to fall it will be time to celebrate the 1983-84 world boom.

Bill Robinson

Dr Robinson is a senior research fellow at the London Business School and joint editor of Economic Outlook.



Is this how your stomach feels when you start a new leasing transaction?

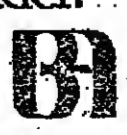
When you arrange a new leasing transaction it can be a nerve-racking experience, after all, it's not something most people do every day. Unfortunately, it's not something most banks do every day either. So you're every right to be nervous. Unless you come to Bank of America. Being a leader in this field, we have recently been responsible for arranging £160,000,000 worth of assets for British industry. The transactions ranged from leasing commercial

vehicles to semi-submersible drilling rigs, and our roles ranged from lease advisor on large and small transactions to placement agent. A volume and range of transactions as wide as this means that we have day-to-day contact with the market; and that, unlike some other organisations, we can provide you with all the facilities you require, ourselves. It also means that we really do know what's going on; we know just what lessor will suit a new lessee, just

how to judge the rental profile, terms and conditions inherent in a leasing package, and exactly how to make the most efficient use of the current tax and legal environment.

If you're considering leasing call 01-236 2010 and ask for the Leasing Services Group. It'll be a lot simpler in the long run.

Look to the Leader. BANK OF AMERICA



APPOINTMENTS

Mr Pier Giorgio Rossi has been appointed financial director of Fiat Auto (UK). He succeeds Mr Douglas Mansion. Mr David Gwyer has been made marketing director of Showersing. Mr R. C. M. Muir will join Booker McConnell's food distribution division as managing director-designate of BBW Cash & Carry. He will succeed Mr W. J. Marjoram, who retires at the end of the year. Mr Roy Webb has been made a vice-president of Brown & Root (UK). He succeeds Mr Thaddeus Smith who is a vice-president of Brown & Root, Inc. and has been appointed president of Taylor Diving & Salvage Co Inc, a subsidiary of Brown & Root Inc. Mr Robert E. Elborne has been appointed director of the Leicester Building Society. Mr John Leopold has become treasurer of National Westminster Bank's domestic banking division. Mr Bernard Sparrow has been made chief manager of the bank's Bahrain branch. Sir Donald Mainland has been appointed as one of the two government directors on the board of Britoil.

Base Lending Rates

Table listing base lending rates for various banks: ABN Bank (10%), Barclays (10%), BCCI (10%), Consolidated Crds (10%), C. Hoare & Co (10%), Lloyds Bank (10%), Midland Bank (10%), Nat Westminster (10%), TSB (10%), Williams & Glyn's (10%).

Granville & Co Limited. (Formerly M. J. H. Nightingale & Co. Limited) 27/28 Lovat Lane, London EC3R 9BB Telephone 01-621 1212 The Over-the-Counter Market

Table titled 'The Over-the-Counter Market' showing financial data for various companies. Columns include Year, High, Low, Company, Price, Chg, Gross, % Chg, P/E, and Dividend Yield. Companies listed include Ass Bri Ind Ord, Ass Bri Ind CULS, Airstream Group, Armitage & Rhodes, Bardons Hill, CCL 11.0% Conv Pref, Cladco Group, Deben Services, Frank Horsell, Frank Horsell Pr Ord, Frederick Park, George Blair, Ind Prec Castings, Isis Conv Pref, Jackson Group, James Brough, Robert Jenkins, Scruttons 'A', Torday & Curfise, Unilock Holdings, Walter Alexander, and W. S. Yeates.

RECENT ISSUES table with columns for company name, price, and change.

The ending of uncertainty over the election date boosted share prices in the afternoon yesterday after an otherwise dull start to the new account.

Gilts slip after slow start

ACCOUNT DAY: Dealings began, May 9. Dealings end, May 20. Contango Day, May 23. Settlement Day, May 31.

forecast pretax profits for 1983 of £2.1m. Wolverhampton & Dudley Breweries' £26m takeover offer for Davenports closes today, but may be extended if acceptances of near 30 per cent are achieved for the takeover terms.

BRITISH FUNDS table with columns for fund name, price, and change.

Gilts started the day slowly and finished 1/2 to 3/4 off largely on fears that this morning's money supply figures will show that official targets have been exceeded.

brokers Greaveson, Grant - warned that market nerves will be tested to the limits by any opinion polls which move against Mrs Thatcher. "Any sign that her lead is less than 6

The markets longest running saga also made news yesterday. Lashro's failed bid to buy-out Harrods from House of Fraser left Fraser 8p down on the day at 186p, with Lashro holding firm at 93p.

figures, with company sources promising good news, possibly announcement of an agreed takeover bid for the group.

MEASURES table with columns for measure name, price, and change.

Elsewhere leading stocks moved in line with the market with Courtmads making most of the running to finish up 2p at 100p despite suggestions of a rights issue to accompany forthcoming figures. GEC was up 1p at 243p. Distillers was up 1p at 244p, while the clearing banks were largely unchanged.

Monaco-based International Communications Technology (ICT) yesterday denied speculation that talks are due today which could lead to London Trust and Tring Hall Securities gaining representation on the ICT board.

Doubts about earnings from London and Liverpool Trust's controversial pub sales persisted despite yesterday's announcement of 1982 figures. At £7.1m pretax the results were well ahead of last year's £1m pretax profits, but below expectations and the shares dipped 1 1/2p to close at 264p after hitting a high for the day of 290p.

Brokers are upgrading their forecasts for United Biscuits in expectation of some good news at tomorrow's annual meeting in Edinburgh. Bright trading, particularly in the US, means that the market is now going for pretax profits of £80m in 1983, against earlier forecasts of £75m and pretax profits of £68.4m in 1982.

COMMONWEALTH AND FOREIGN table with columns for country, price, and change.

Market sentiment was that the election and a Conservative victory had already been largely discounted and that a surge in prices is unlikely. However, analysts - including Mr John Stevens, head of research at

per cent ahead of Labour is critical to share prices, he says.

Shares of Belgrave (Blackbeath), the forging and machine group, also caused some excitement jumping 17p to 68p before the company requested that dealings should be suspended pending an announcement. A statement promised this afternoon, to coincide with publication of the group's

Brewery (Holdings) jumped by 10p to 23 1/2p after announcing news of the Edinburgh Trust shareholding disposal.

LOCAL AUTHORITIES table with columns for authority, price, and change.

1982/83 table with columns for company, price, and change.

1982/83 table with columns for company, price, and change.

1982/83 table with columns for company, price, and change.

1982/83 table with columns for company, price, and change.

DOLLAR STOCKS table with columns for stock name, price, and change.

BANKS AND DISCOUNTS table with columns for bank, price, and change.

BREWERIES AND DISTILLERS table with columns for company, price, and change.

COMMERCIAL AND INDUSTRIAL table with columns for company, price, and change.

PROPERTY table with columns for property name, price, and change.

STERLING SPOT AND FORWARD table with columns for currency, price, and change.

MONEY MARKET RATES table with columns for rate type, price, and change.

OTHER MARKETS table with columns for market name, price, and change.

DOLLAR SPOT RATES table with columns for currency, price, and change.

Euro-5 Deposits table with columns for deposit type, price, and change.

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Euro-5 Deposits table with columns for deposit type, price, and change.

THE TIMES 1000 1982/1983 The World's Top Companies. Includes a list of companies and their financial data.

Why this is the year of the mouse

THE WEEK

To the Chinese, 1983 is the Year of the Pig. To the computer world, 1983 will be remembered as The Year of The Mouse. Today sees the British launch of a mouse-based micro-computer program by the US company Microsoft. The mouse makes Microsoft the latest in a lengthening line of hopeful vendors of electronic rodents, writes Roger Green.

The names of those who hope this year to cash in on what they hope will be a boom in this type of user-friendly small computers now read like a who's who of the business: Apple, Commodore, Digital Research, Texas Instruments, VisiCorp, and now Microsoft, the author of the world's most widely-used micro-computer version of the programming language Basic.

Outside the national kingdom, a "mouse" is a small, wheeled box connected to a computer. Moving it about a desktop causes corresponding changes to the position of a pointer on the screen of the user's machine.

When teamed with suitable program "software" and "high resolution" computer displays capable of showing detailed graphics, it is hoped that mouse-based systems will be easier to use than computers kitted out solely with keyboards.

This summer, Microsoft is to start selling a low-cost mouse and word processing program: first for the IBM Personal Computer, and then for 25-odd other microcomputers.

As with most computer fads, the mousemania dates back to US government research in the 1960s. The search for alternative "human interfaces" to computers was taken up in earnest in the 1970s by Xerox, which is credited with the introduction of the first commercially available mouse-based microcomputer.

Xerox's particular innovation was to have the mouse point at "icons" - visual representations of the users' activity. To look up files of information, the mouse is moved to a drawing of a filing cabinet. This year's newcomers hope to offer many of the features of Xerox's powerful but pricey Star "workstation" - but at a much lower cost.

A survey of 136 companies which have installed word processors shows that although only 11 per cent were dissatisfied with their equipment and 13 per cent with the after-sales service staff reductions were generally lower than anticipated. Copy typists were the hardest hit.

Increased productivity was reported by most companies, particularly those employing under 25 people, but fewer than two thirds considered they were realizing the full potential of their equipment.

Mr Bernard Marks, chairman of the Alfred Marks Group, who published the survey, said: "Almost all the problems encountered by management could have been dealt with before the equipment was purchased if only they had attended a training session before making their decision."

"It is a terrible indictment, considering the size of the investment, that 37 per cent of managers queried did not attend a seminar before or after installation."

"Before and After Word Processing published with the Alfred Marks Word Processing Salary Survey (£24).



Machine that is made to measure

A subsidiary of the recently privatized National Freight Consortium has entered the computer manufacturing business - despite the fact that there are more than 300 producers of computers already.

Freight Computer Services, which provides computer services to the 60 or so companies in the consortium, and to many companies outside, has designed a low-cost range of desktop microcomputers and is producing them at factories in Enfield, Middlesex, and Willesden, north London.

The new machines, called the Falcon range, can be used as intelligent terminals, word processors or stand alone computers for business and industrial control applications. They cost from £1,750.

Explaining his company's decision to produce its own machines, FCS date processing director Geoffrey Allerton said: "It was a question of necessity. We are very heavily into the computer network business, and we needed an 8-bit computer that has very good communications and job-handling capabilities. We looked at the machines on the market and could not find one that met our requirements. So we decided to design one."

The new machines can communicate with each other and with other makes of computers. They can also emulate other manufacturers' video terminals and can be linked to Prestel, Viewdata and private information networks.

One model, the Falcon 1100, has four floppy disk drives collectively providing 1,500,000 characters of data storage. The most powerful machine, the Falcon 1500, incorporates a Winchester disk drive of between 5 million and 20 million characters capacity, as well as twin floppy disk drives.

A variety of printers and other peripherals can be attached, and the performance of all models can be easily modified or enhanced by a range of interchangeable plug-in printed circuit boards which provides a wide choice.

The Falcon range cost over £250,000 to develop, and FCS aims to sell at least 1,000 machines over the next 12 months. Main market for the new microcomputers is the 10,000 or so road haulier firms in the United Kingdom.

Geoffrey Ellis

Frank Brown

A robotic ear for the Scots

The greeting "Hey, Jimmy!" could give some visitors to the Automan '83 exhibition in Birmingham next week more than they bargained for. One of the robots on show is controlled by voice recognition and has been taught to obey commands given with a heavy Glaswegian accent, writes Maggie McLerny.

The robot will be etching visitors' initials on glass paperweights at the Cincinnati Milacron stand. It has learnt the alphabet from Scotsman Andrew Mackie, who works for software house CAP Reading which has linked a Cincinnati Milacron industrial robot to an Intel 80286 microprocessor.

The overall system is controlled by a pre-release version of Intel's 570 speech transaction development set, and has taken less than five months to assemble.

The robot can remember tasks of up to 3,000 points in six axes of motion and learned movements to commands generated by the voice unit. To confirm the robot's understanding, it was programmed to point to the letters on a blackboard.

In the 90s

An idea of what computers will be like in the 1990s can be gained from the latest book from the National Computing Centre, *Towards Fifth-Generation Computers*, writes Frank Brown.

Computers ten years from now will incorporate an amalgam of developments in several complementary engineering and scientific disciplines which will make them much more powerful, more versatile, and much easier to use than present day computers.

With very wide range of topics to be covered, it is inevitable that the book covers the subject somewhat superficially, but the reader is given a balanced global survey coupled with a mass of references for a more detailed study. In short this is a good starting point for anyone

involved in long-term planning.

Towards Fifth-Generation Computers, NCC Publications (price £10.50).

Future Technology Systems, the British microcomputer manufacturer, is to make its US debut with a new product at the National Computer Conference in Anaheim, California, next week, unveiling its second generation of 16 bit machines.

Dragon computers are now being produced at the rate of 2,000 per week, and as the new factory at Port Talbot comes full capacity this figure will rise to 5,000. The company is introducing single disk drive and is soon to launch the new Dragon 84, aiming at the educational market.

UK events

HIRA Computer Conference and Exhibition Bloomsbury Crest Hotel, London, May 10-12

Micro City '83 Bristol Exhibition Complex, May 10-12

Computer Open Day Exhibition The Post House, Southampton, May 12

Compec Scotland Kelvin Hall, Glasgow, May 17-19

Automan '83 National Exhibition Centre, Birmingham, May 17-20

International Word Processing Exhibition Wembley May 24-27

Computers in the City Barbican Centre, London, May 24-26

Micro '83 Conway Hotel, Dunmurry, Belfast, June 1

Apple '83 Fulcrum Centre, Slough, June 3-5

ZK Microfair Alexandra Palace, London, June 4

Office Automation Show & Conference Barbican Centre, London, June 7-9

4th Commodore Computer Show Curran International Hotel, London, June 9-11

Blackburn Computer Fair King George's Hall, Blackburn, June 11

South of England Personal Computer Fair, Exhibition Hall, Wood Green School, Winyou, June 12

Computer Fair, Earts Court, London, June 16-19

Computer Open Day Exhibition, Holiday Inn, London, June 16

Compec North '83, Belle Vue, Manchester, June 21-23

Leeds Software Fair, John Taylor Teacher's Centre, Leeds, June 21

COMPUTER BRIEFING



More price cuts on the way

Some lively competition is expected to follow a round of price-cutting by Sinclair, taking advantage of high volume sales of its range of micros. The 48K Spectrum is cut by £45 to £150, the 128K version is down by £25 to £100, the ZX81 by £10 to £40, and the printer now sells at £40, down by £20.

Since its launch a year ago, the Spectrum has sold more than 300,000 and the cost of computing has fallen dramatically since the introduction of the original ZX80 three years ago, then, the machine offered only 1K and black and white display for £100.

2-year jackpot

After a simultaneous launch of 15 programs for home micros, Southampton-based software house Quicksilver is hoping to achieve second year turnover of close on £1m. The company was started two years ago by 31-year-old Nick Lambert with a bank overdraft of £200, concentrating on arcade-style games for the home, and first year results showed a turnover of £1,000.

Mr Lambert says there is now a move away from "in house" production of software, and describes the company as being a publishing house for the work of freelance games authors, all of whom receive a 25% royalty.

Abbey National Building Society, with 9,000,000 account holders, has placed an £11m order for computer equipment with Sperry. The system, based on the Sperry 1100/92, with a supporting 1100/61 and peripherals, will be installed at the society's new HQ in Milton Keynes next year.

Systematics International Microsystems has been awarded an Oscar, the ICP Million Dollar Award, for sales of its integrated "Financial Controller" software. The suite of programs, all based on the Apple2 machine, are intended for the non-computer trained operator and Ronald Young, Chairman and MD, says that sales are now well on their way to the five million dollar mark.

How to buy the right systems

Company executives can now assess the merits of investing in a micro computer system for their office before committing themselves to any expense. In a series of free one day seminars directed by Mike Gross-Niklaus, former training manager of Commodore, Adda Computers, the businessman can have answered some of the questions involved in the selection of hardware and software for carrying out specific roles in the office.

There is an ever present danger to the hustling world of systems salesmen, that a prospective buyer may be put off by the jargon he feels is needed to communicate with the salesman, and the chances are he will end up buying the latest "all-singing, all-dancing, super-galactic Whitzy Mk2 Universal Computer" costing many times his original budget and still not fulfilling the originally defined role.

Gross-Niklaus, now a freelance computer consultant, sets out to destroy the myth that to use a micro the operator must also be a programmer with the most recent of office software, all commands to the machine are now simply a matter of selecting certain options from a menu displayed on the VDU screen and pressing the correct key.

He warns that a prospective buyer should first set out to define the role for which he needs the computer, and then search through the software available; only then, when the correct software is found, should the hardware be bought.



Introducing the plain man's approach to the micro. David Hewson fell in love with a Commodore 64 and on Page 21 he begins the first of a series of affectionate articles describing the romance.

Introducing AGOG, a new computer personality, who, according to his creator, is "rather inept, inclined to be lazy and has a tendency to human errors and shortcomings. His first weekly appearance is on Page 21.

Introducing a new weekly column intended to help those looking for an appointment in computers or thinking about a change of job. See Page 20

You could fill a Times supplement with Wizard's success story alone.

(The story of Europe's most successful software launch ever.)

Four years ago, when we decided to develop the world's best modelling system, we knew what we had to do.

We went straight to the top.

We looked at the problems of 500 of our biggest financial planning clients.

Having listened to what they had to say, we set about designing the system that would meet their needs.

It took three years and millions of pounds, but Wizard has been worth it.

Its almost instant success has been ample proof that, at Comshare, we got it right.

WHAT IS WIZARD?

Wizard is a genuine multi-dimensional system, that makes even the largest model simple to design and understand.

It has virtually unlimited automatic consolidation ability in every dimension, each one containing as many hierarchies as you want.

Its totally flexible reporting system allows for almost any report format, in any currencies from even the largest, most complex models.

And Wizard also boasts non-procedural rules in every dimension, eliminating most programming problems and minimising maintenance.

FROM MICRO TO MAINFRAME

But perhaps Wizard's most impressive property is its compatibility.

You can develop small models, using a simple spreadsheet format, on your micro, and without any changes take them up to a mainframe when you need the power.

But you can also bring mainframe data back to your micro for small scale, off-line analysis.

Or, you can start on the bureau service and only move in-house when you are ready.

And because all the systems are totally integrated, changing from one to another couldn't be easier, using the built-in telecommunications software with automatic error correction.

SIMPLICITY ITSELF

Surprisingly enough, it won't take you long to get to grips with Wizard's world-beating modelling abilities.

That's because we've developed a system of self-paced computerised video-courses that even a complete computer novice will have no trouble in following.

The courses have been highly acclaimed and are just one more example of Comshare's commitment to the user.

THE USER IS ALWAYS RIGHT

Of course the real test of a new system is how the customer likes it.

Needless to say Wizard scored highly.

Below are just a few of the nice things people have said about it:

ROUSSEL "WIZARD - a thoroughly practical solution to today's business planning problems. It is flexible, powerful, understandable and easy-to-use by non DP specialists." **TREVOR WILKINSON**, Chief Management Accountant

BP "Development time and effort has been greatly reduced since the introduction of Wizard which has added a new dimension to our flexibility to respond to reporting format changes." **DAVID C. WORT**, Group Chief Accountant

(BTI) "Very adaptable business modelling system." **RON FAIRCHILD**, Chief Accountant

"I was very impressed by the speed with which we were able to develop the budgeting system, working to a tight deadline, Wizard and I, we did it together!" **MICK MILLER**, Market Planning

"The beauty of Wizard is that I know the system and can make major alterations at any time, without involving computer experts. In addition to this, the powerful investigation capability enables me to report the effect of proposed rate structure changes within minutes." **PAUL BATCHELOR**, Management Accountant

As if all this wasn't enough, there's Wizard's impressive sales records to contend with.

After just eighteen months Wizard is already being used by over 250 large organisations in 10 countries.

And it doesn't look like stopping there.

THE COMSHARE GUARANTEE

Behind this enviable success story you have Comshare, one of Europe's leaders in the field of application software, and a company with over 10 years business modelling experience with over 1,000 top organisations.

We have dozens of offices throughout Europe and America all of which provide professional support and consultancy whenever our customers need it.

If you want to know more about Wizard, the world's best modelling system, clip the coupon and send it to Graham French at 32-34 Great Peter St., London SW1. Tel: 01-222 5665.

And perhaps this time next year it'll be your success story in the FT., as well as ours.

WIZARD

Please arrange for me to have details about Wizard.

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Company _____

Address _____

Position _____

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MAKING THE COMPUTER MAKE SENSE

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New employment and growth for Britain through investment

High-powered heads of high-tech industry

David Baldwin, managing director of Hewlett-Packard, and Darryl Barbé, his counterpart at the Digital Equipment Company, are in a particularly powerful position to bring Britain new employment and growth through high technology investment.

Their parent corporations in the United States are the fastest growing of the world's giant computer manufacturers. Digital (DEC) and Hewlett-Packard (HP) have maintained average growth rates close to 30 per cent a year for several years, both in Britain and in their international sales.

The two companies therefore need to add steadily to their worldwide capacity for research, development and manufacturing, and they have the financial strength to expand. All that is required for this country in benefit is for the British managements to persuade the corporate headquarters to invest here rather than elsewhere in Europe.

Fortunately, DEC and HP have seized the opportunities for expansion in Britain which have arisen since the two DBs took charge (Mr Barbé became United Kingdom general manager of DEC in 1979. Mr Baldwin became joint managing

director of HP in 1978 and sole m.d. in February 1982).

HP built a £7m worldwide software development centre at Pinewood in Berkshire, which opened last year. And in 1981 the British subsidiary won a competition between HP's European companies to manufacture computer disk drives. The new factory, which is being built on a 165-acre green-field site at Yatc, near Bristol, should employ around 700 people within two or three years. (A temporary plant has already been put up there and it is about to start shipping its first disk drives).

At the same time, HP's original British factory at South Queensferry, Scotland, is in its third phase of development. It has about 800 people making communications equipment for export worldwide.

DEC still the only one British manufacturing plant, making minicomputers at Ayr in Scotland, though it, too, is growing steadily. Current employment there is about 600.

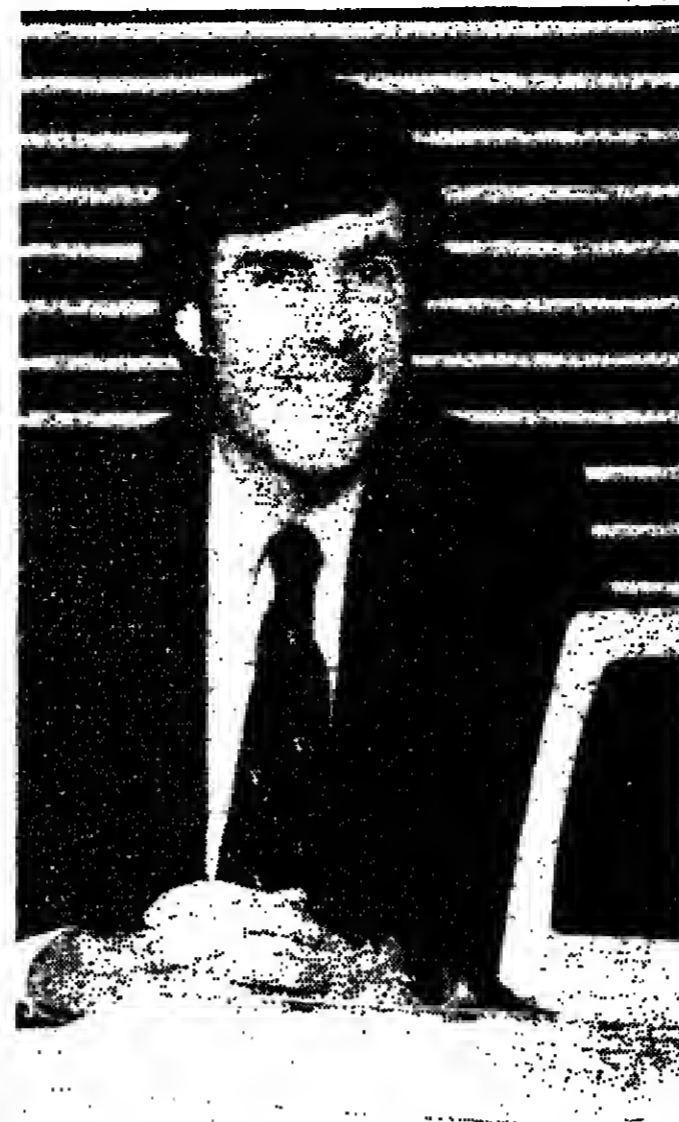
But DEC's latest expansion plans in the United Kingdom are based on Reading, where a worldwide centre for research and development automation is to be built alongside the company's existing head-

quarters. It will perform a very similar function to HP's Pinewood development centre a few miles away, a tribute to the software engineering skills in the Thames Valley which now match those available anywhere.

Mr Barbé says that Reading emerged as the natural choice for the centre after "the corporation decided that it was strategically sound to locate key engineering resources outside the United States. We were not in neck-to-neck competition with anywhere else".

The many corporate parallels between HP and DEC in the United Kingdom are matched by few personal similarities between the DB's at the top, beyond their effectiveness as managers and as lobbyists with the British Government and with their US headquarters. The most obvious difference is that Mr Barbé is American and Mr Baldwin is British.

Most American multinationals make a point of appointing Britons to manage their United Kingdom operations (and indeed it is generally DEC's policy to entrust local citizens with the running of their subsidiaries). Mr Barbé insists that he has not suffered here by being an exception to that rule. "I haven't found any difficulty, internally or externally, with my nationality," he says. Sometimes it can help a bit because it breaks the ice.



Darryl Barbé, of DEC (left) and David Baldwin, of Hewlett-Packard, pictured outside his company's United Kingdom headquarters at Pinewood, Wokingham.



Where to look for the new jobs

Four categories of UK computer users will mount intensive recruiting campaigns over the next few months to build up their systems development staff. They will be looking for trained and experienced programmers and systems analysts to develop computer systems on the hardware they have just purchased.

The retail and distribution sector, a recent survey of British data processing managers revealed, will be putting less emphasis on buying new computers and more on getting the staff to implement systems. The same goes for the financial sector, which seems to have finished one of the most concentrated campaigns of capital expenditure on new hardware and software.

The survey, conducted by the management consultants, Urwick, also confirmed that the educational and research sectors will continue its buying spree and will have, over the next 12 months, a strong demand for new recruits.

Finally, the public administration sector is combining a computer acquisition campaign with a recruitment drive to get personnel versed in distributed systems.

All four sectors will be looking for people with the skills to turn an investment in distributed computing into a real benefit. When the data processing managers surveyed by Urwick were asked about their plans for further decentralized computer systems, they said that over the next 12 months data centralization will continue to be a top priority.

JOB SCENE

The distribution of computing power through organizations, a strong move away from the centralized data-processing department, demands skills in handling databases, communications and office technology as much as the more traditional skills in applications programming.

The other five sectors which Urwick uses to classify users - general industry, process industry, engineering, public utility and computer bureaux - have much less demand for development staff. The demand for new development staff, however, is still below historically high levels reached in the late 1970s.

Since then productivity developments, though slight in the field of systems development, have had some effect along with the inevitable effect of recession.

With the new ranges of software tools coming on the market for use in commerce and industrial operations, increasing proportion of development load will be borne by end users, with the data processing centre playing a supportive role.

This demands new skills in development staff, if they are to remain in the forefront of technology developments. Instead of being stuck in the data processing department, talking only to other technical experts in their own language, development staff will have to fan out around the organization, speaking about computers in language that non-technical staff understand.

That is no small challenge for staff whose careers have, until now, depended on their grasp of the technology and their fluency in the jargon.

Job interviews for these staff are also changing from a verbal examination of their technical expertise by fellow experts into a test of their ability to communicate to non-expert staff the intricacies of today's computer systems.

Richard Sharpe, Editor, Computing

Advertisement for Andrews & Co. Air Conditioning for computer rooms, featuring a logo and contact information.

Hand-held computers No longer chained to the office

The real beauty of the micro has been its role in the decentralization of computing power both as a localized processing unit and as a remote data terminal to much larger computers.

In spite of the benefits of ready information and the increased memory capacity we are now beginning to see the emergence of the 32-bit machine - the desk-bound nature of the micro has become a physical limitation to its use in certain applications. Could it not free itself from the chains that bind it to the office and factory?

In the past year several hand-held computers have been launched in Britain which should make us reappraise the way we collect and process data in remote locations, particularly in business applications.

Of course, the idea of portable data collection devices is nothing new. In an electronic form, they have been around for 20 or so years but their sheer size and weight, due largely to the bulky power packs required to make them work, meant that they were severely restricted in their application.

Proven but hitherto unrelated technologies have been combined and packaged with more than a little imagination to provide an exciting prospect as intelligent portable data collection terminals.

The portability of devices has been greatly helped by the use of very large scale integration techniques to produce an increasingly large memory capacity within conventional microchips, low power consuming CMOS circuitry enabling computers to run on compact battery packs and inexpensive liquid crystal displays as a flat alternative to the cathode ray tube. All these developments offer space-saving advantages and when combined in the same package have produced the truly portable computer.

So what advantage is there in using a hand-held computer as a portable data collection terminal?

The most obvious is the ability to use the computer exactly where it is needed. As a computer rather than a simple data collection device its programmability and local processing power will be of particular interest to potential users who need to collect information and validate it on the spot before transmission to a central computer.

In addition, input errors of data collected in the field can be greatly reduced as data is input directly, and any input errors can easily be detected as information can be reviewed and corrected, if necessary, before transmission to a central computer. Traditional pen and paper methods of data collection provide too many opportunities for transcription errors if information is to be ultimately processed by computer.

But obviously any device which provides computing power in the field is bound to result in increased efficiency and considerable cost savings in terms of time.

Also of importance are the communications capabilities of hand-held computers enabling them to be connected to a variety of peripherals and other computers such as micros, minis and mainframes. Most hand-held computers include a variety of interfaces.

RS232, serial acoustic coupler and barcode interfaces are usually standard. This results in some highly versatile data collection terminals with equally sophisticated communications abilities.

So who exactly is likely to need an intelligent portable data collection terminal and what sort of devices are available?

One of the first truly comprehensive hand-held computers to be launched in the UK was the Epson HX-20, which has a full QWERTY keyboard with additional function keys, liquid crystal display, microcassette and mini-printer all in a package no bigger and weighing no more than a London telephone directory.

The HX-20 is more than just a good example of Japanese technology but it has taken British ingenuity to apply it to the data collection market.

The main problem with such a portable device is that it requires an equally portable acoustic coupler for communications purposes to maintain its credibility as a portable data collection terminal. Unfortunately most couplers are mains powered. However Norbain Micro, the national dealer for the HX-20, has adapted one so that it draws its operating power from the internal power supply of the HX-20.

With this development Norbain Micro has opened up a variety of new application areas for the HX-20 including various insurance, salesmen, milkmen, market researchers, and even journalists.

Other companies have concentrated their efforts in different areas. John Bradburn of Northampton, for example, is successfully concentrating his efforts on emulating communications protocols to allow it to talk to other computers such as DEC on its RSTS/E operating system, Qantel and Sirius.

Another interesting application involves chemists and pharmacists who are using it to print readable prescription labels for prescribed medicines. Gone are the days of handwritten labels that leave you wondering how many pills you are supposed to be taking and at what intervals.

The potential seems almost endless... we're only scratching the surface

Other intelligent data collection terminals seem to be the preserve of British enterprise. The Husky developed by DVW Microelectronics has been designed specifically for data collection in harsh environments. With its metal frame and sealed membrane keyboard it is both extremely rugged and waterproof. The Ministry of Defence has chosen Husky for maintenance data collection on the Rapier missile system. The Severn-Trent Water Board are also finding a number of uses for it.

The PCT 1 from Portable Computer Terminals on the other hand has been designed primarily for use by van salesmen and in other similar commercial applications. At Golden Wonder, the salesman use it to process their sales and it is claimed that they care themselves more commission as a result.

Ian Smith of Norbain Micro, says: "At the moment the data collection potential of portable computers seems practically endless, but we are currently only scratching the surface."

Keith Mason

Clive Cookson Technology Correspondent

Advertisement for Advanced Technical Services, Central London, offering technical staff recruitment services.

Advertisement for Programmer position at International School of London, requiring work with teachers on educational software.

Advertisement for Word Processing Professionals, offering a range of new jobs up to £12,500 p.a.

Advertisement for The Capital Way to the Best Computer Vacancies, UK and Overseas positions, UK salaries to £15,000.

Large advertisement for RACAL Software Professionals, featuring a woman at a computer terminal and text about 5th generation computer aided engineering systems.

Advertisement for Cyber 205, the world's most powerful computer, featuring a logo and technical specifications.

David Hewson meets a modern lady called Brunnhilde

James Martin's latest book is out

How I learned to love my micro

It was love at first sight when I ran my fingers across her silky brown keyboard, and caressed her gleaming function buttons. Brunnhilde, as she was later to be christened in honour of her German origins, was not like other computers.

They squeaked and groaned as a hack's calloused fingers tumbled across their mean and unresponsive keys. Some, seeking preferment in fashion, even boasted touch keys, useless immobile things which responded with a pathetic beep.

From the very beginning, things were different with Brunnhilde. Her QWERTY flowed like a keyboard made by Maserati. It was a purchase based on something other than pure impetuosity. The haunting phrase "word processor" had been running menacingly through my brain for weeks ever since the antediluvian electric typewriter in the study had demonstrated its readiness for the great Olivetti graveyard in the sky.

But from the moment the salesman spotted my pulsating wallet and magically intimated that for less than £800 all this, and a floppy disk drive, and a dot matrix printer could be mine, my heart was lost. It was then that my troubles began...

She came in three boxes, which is just as well, since very early on in this affair two of them were returned with alacrity to Dixons on the grounds that their neat little cassettes were permanently programmed to a non-working mode. In my ignorance, I had visions of the Monty Python parrot sketch in reverse.

"This computer is an excellent computer. Having taken its last byte, it has shuffled off its mortal coil."

"No sir, it's resting. Commodore 64s do that, it's a well-known fact. Instead, I was



simply greeted with a blissful willingness to replace or supply anything "when it comes in from head office". I can only imagine that Dixons is based in Tasmania.

In the two weeks it took to supply a working computer disc drive/printer set-up capable of handling a word processing programme, I discovered several things about both the Commodore 64 and myself.

Though not technically minded, I am a stickler for detail. So it is a matter of some concern that, having typed, at least ten times, the interminable programme supplied in the computer manual to show me what a sprite is, the machine still blinks uncomprehending at me on every occasion.

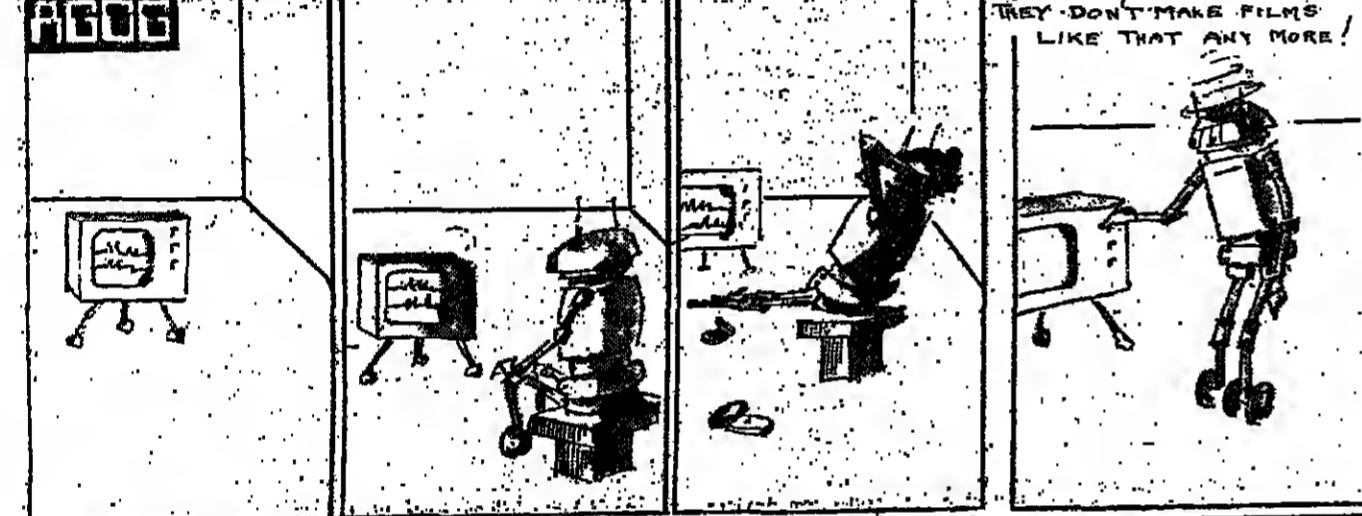
Furthermore, my concern is by no means assuaged when I walk into the showroom of a microcomputer shop, notorious

for its expert and inside knowledge of the Commodore beasties and am told: "The 64 handbook has got so many errors in it, sir, that were I to explain them all to you we would be here all day and I wouldn't end up selling so much as a pocket calculator."

These then, dear reader, are the facts. The Hewson household has spent the price of a decent fortnight in the Algarve on the purchase of a wondrous

machine which will either revolutionize its lifestyle in a manner resembling the impact of the invention of penicillin on guerrilla warfare, or permanent and dusty monument to impulse buyers everywhere.

I am well aware that, once mastered, Brunnhilde will file my accounts, store my work, and simplify my business activities to end, and I am gracious enough to place the blame for her inability to perform any of these functions at the moment wholly upon my own ignorance.



My first successful piece of printed work through her reads: "This is a machine and she is here to work". The fact that it took me seven goes to get it right is neither here or there. I shall ignore those overheard taunts from the kitchen - "He's got a new toy..." For one thing, the gizmo is so new that there seem to be no decent games for it.

No, my girl. This thing's between you, me and the bank manager. Learning computers is just like learning simple French, they say. So the future, let me come.

(To be continued)

Now for the next 10 years



Martin: how to get rich

The tall gangling figure of computing writer-lecturer James Martin is to commercial data processing what J.R. Ewing is to the rest of Dallas: a goad (and one reputed to have a JR sized income).

And sometimes he reads like Dallas sounds. Though English, his books are written in business-technology Americana (he has spent around 20 years there, most of them with IBM). It may sometimes be an ugly staccato language, but at least it is usually clear, and as his knowledge of computer technology and operations is encyclopaedic, his books have sold well into seven figures.

The result is that the lectures he gives on his world-wide circuit are usually packed. He tells with amusement of the one day lecture he gave in Australia where the audience was so large that they had to use the Sydney Opera House.

All this means that in conventional computing circles, a new work from Martin is an eagerly awaited event - and not least by some Japanese and Taiwanese publishers who like to produce pirate editions.

An Information Systems Manifesto is not so much a book as a well-stocked and sustained onslaught. (It is entitled "A Report". You can charge more for reports than for books).

The onslaught is on the (claimed) crisis in DP operations, which comes from the widespread use of obsolete methodologies and techniques to generate systems which will then run on the latest hardware, systems which then do not do what management expects if, by the time they are up and running, management has not forgotten what it originally asked for and expected.

His contention is that the crisis is caused by user inability to get what they want up and running when they want it. In most well managed corporations the demand for new applications is rising faster than DP can supply them.

The imbalance between demand and supply is becoming worse, and applications backlogs are growing. Two to four years is the norm, though he quotes one American bank executive as saying that the bank's backlog was seven years.

But this is the documented backlog and only reveals part of the story. There is also an invisible backlog as users, knowing they are not going to have their applications up in any reasonable time scale, cease to demand them.

And that invisible backlog is often larger than the one that has been documented. Thus a recent US study sought to measure the invisible backlog which

are leading to the ever increasing backlog.

Structured programming may help, but not enough. The real route lies in the use of techniques about which most non DP managements are not yet aware. As he puts it in his half page summary "Manifesto for Senior Management".

Understand that a revolution is taking place in DP, but that many DP departments are not moving fast enough to the higher productivity techniques.

He is not talking about flooding the organization with micros. Among the techniques and methodologies he describes and discusses are programmerless applications-programming languages which with their near plain language characteristics can make it easy for users to write their own applications, and the information centre concept, a tool of managerial control.

Then there are techniques for data management, for much corporate data is often not as well organized as it could be. You can ask the question, but you cannot get the answer. And of course prototyping, trying it out before you build the entire software system.

Martin's last section deals with the technology of the next ten years. It is very different. Its preoccupation is with how to get rich.

He writes about those who have already become rich from computing related technologies getting together and discussing those who have also "made it" in terms made popular by the film 10, except that the numbers, exponents of ten, deal with wealth.

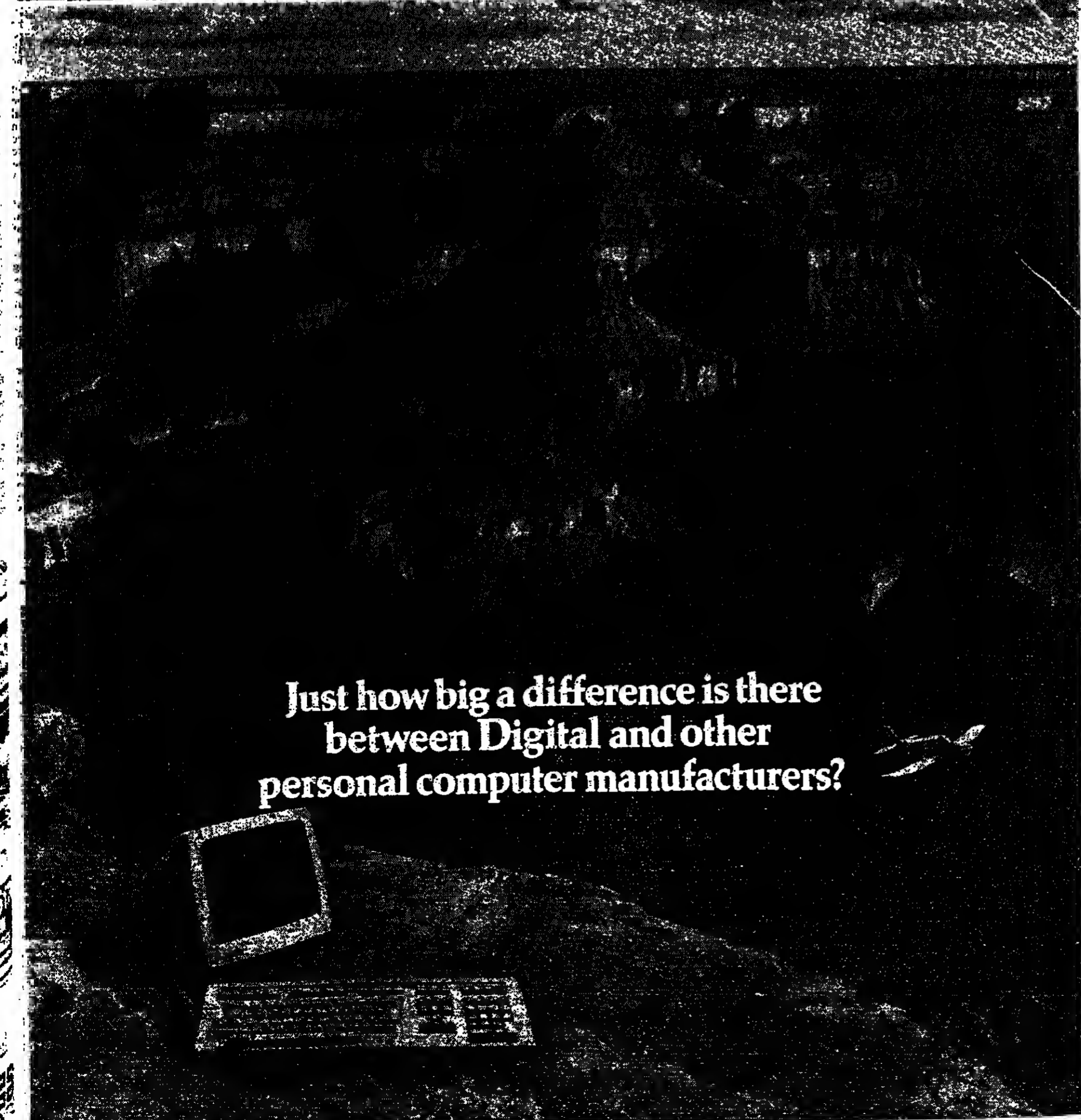
There are many thousand 6's, several hundred 7's, a healthy handful of 8's, and at least one 9."

The best information available is that Martin is among the seven. So how can one join him and them? He gives a long list of likely or necessary changes in the technology and its application, almost a list of opportunities to make money, even if of course here in polite society it should be referred to as "generating wealth".

Martin's last non specialist book *The Wired Nation* was on the famous list of books that Sir Keith Joseph recommended senior civil servants should read. (The *New Statesman* in one of my favourite misprints called it "The Wild Nation"). I do not know whether Sir Keith will like this one, but Mrs Thatcher certainly would. On the more normal scale of 10, I suspect she would probably give it an eight or a nine.

Rex Malik

*Published by Savant Research Studies, 2 New Street, Carnforth, Lancashire, LA5 9BX



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RUGBY UNION: McBRIDE WANTS A TEAM NOT STAR PLAYERS

Lions hope that history will not repeat itself at Wanganui

From Terry McLean, Wanganui

As the British Lions strenuously and enthusiastically fight off jet-lag in preparation for the first match of their tour against Wanganui on Saturday, Willie John McBride, as manager, and Claran Fitzgerald, as captain, have cause to cross their fingers against a repetition of history.



Chancery Division

Copyright protection for compilation of programmes

Independent Television Publications Ltd v Time Out Ltd and Another. Broadcasting Corporation v Time Out Ltd. Before Mr Justice Whitford.

What was said by Lord Reid in Ladbroke (Football) Ltd v William Hill (Football) Ltd (1964) 1 WLR 273 as to the quality of the work taken - the concentration on peak viewing times and reference to programmes which would be known to occur at fixed times.

EQUESTRIANISM

Edgar's protégée 'taught a lesson'

By Jenny MacArthur

There appears to be some confusion over the sudden departure of Lesley McNaught, one of Britain's best hopes for the 1984 Olympics.

BASKETBALL

Seeing red over Bolton

By Nicholas Harling

The English Basketball Association's decision to grant Fine Ceramics Bolton a place in the first division next season has produced an angry reaction at Liverpool.

TENNIS

McEnroe's success on clay opens door for the grand slam

From a Special Correspondent, New York

The big break-through on clay courts achieved by John McEnroe when he won the Mercedes Tournament of Champions at Forest Hills, New York, on Sunday opens the way for an attempt at the grand slam.

VOLLEYBALL

Telford are handed title

By Paul Harrison

In an extraordinary climax to the women's season, the Scottish Volleyball Association has awarded Telford the points from their last three league matches without the games being played.

HOCKEY

Problem for Britain

By Joyce Whitehead

Back from the world tournament in Kuala Lumpur the leading women hockey players in the Home Countries are enjoying a well-earned rest.

McEnroe: new-found patience



McEnroe: new-found patience

Law Report May 10 1983

Taxi by-law not oppressive

Regina v British Airports Authority, Ex parte Wheatley. Before Lord Justice Waller, Lord Justice Fox and Lord Justice May.

By-law 5 provided: "(23) No person shall enter or remain on the aerodrome or air park thereof without reasonable cause...

Privy Council

Bridge is part of statutory street

Attorney General of Hongkong v Mightystream Ltd. Before Lord Diplock, Lord Wilberforce, Lord Templeman, Sir John Megaw and Sir William Douglas.

Applicant is entitled to reasons

Off-road use of crash helmet is no defence

Bostes Ltd v Secretary of State for the Environment and Another. An applicant for planning permission was entitled to know whether or not an argument set out in his appeal against a refusal of permission by a planning authority had been taken into account by the inspector who determined the appeal, together with the inspector's reasons for accepting or rejecting the application.

Loxells Ltd v Clarke. It was not a defence to an offence under section 33(2) of the Road Traffic Act 1972 of selling a crash helmet which was not prescribed by the Act or of a type authorized by the Motor Cycles (Protective Helmets) Regulations (SI 1980 No 1279) to sell a crash helmet which was not prescribed by the Queen's Bench Divisional Court (Lord Justice Robert Goff and Mr Justice Gidwell) held on May 5.

Justices wrong to reject evidence

Burton v Gilbert. Before Lord Justice Robert Goff and Mr Justice Gidwell. Judgment delivered May 4.

It was not open to justices to reject the unchallenged evidence of the reading of a 'Muniquip' speed meter as being of insufficient quality to corroborate the opinion evidence of a police officer as to the speed of a motor vehicle, if it had accepted that such evidence was a truthful witness.

The Queen's Bench Divisional Court so held, allowing an appeal by way of case stated by the prosecutor, Police Constable Burton, against the dismissal by Sutton Justices of an information preferred by him against the defendant, Mr Ricky Gilbert, alleging that he had driven a motor vehicle on a restricted road at a speed exceeding 30 miles per hour.

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25 من رمضان

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Sale Rooms and Antiques are featured every Saturday

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Soviet families evacuated from Beirut

From Robert Fisk, Beirut

Fearing a new outbreak of serious fighting in and around Beirut, the Soviet embassy in the city yesterday sent home more than 140 of their diplomats' wives and children on a special flight to Moscow...



Public success: Richard Burton and Elizabeth Taylor during a curtain call last night.

Critics pan Burton and Taylor

From Christopher Thomas, New York

The New York critics dipped their pens in vitriol yesterday and produced one of the finest examples of just how vicious they can be. The subject of their ire was Private Lives, a revival of Noel Coward's dancing comedy...

34 killed in Mexican church blast

Mexico City (AFP) - Thirty-four people were killed and 750 injured when fireworks stocked for a local festival exploded in the town of Tlapacoya during Sunday night.

Frank Johnson in the Commons In a mood of subdued, businesslike hysteria

The fateful date having been announced from No 10 a quarter of an hour before the start of the day's sitting, the house yesterday began the process of curtailing the present Parliament. The mood was thus one of subdued, businesslike hysteria.

Decline of standards The Speaker read out a list of Acts which had received the Royal Assent. 'The Running Away Act', interpolated Mr Joseph Ashton, the Labour member for Basselaw...

A glower for the Tories Mr Edward Heath glowered throughout from his customary place prior to his nationwide election glower. It is assumed that, with whatever reservations he will in the campaign being glowering on the side of the Conservatives...

Wife defends Heidemann

Continued from page 1 that they would check them for authenticity. My husband told me that after they checked them, they asked him to obtain the rest of them.

THE TIMES INFORMATION SERVICE

Today's events

Royal engagements The Duke of Edinburgh presents the 1983 Award of the Templeton Foundation Prize for Progress in Religion, Buckingham Palace, 10...

The Times Crossword Puzzle No 16,125

Crossword puzzle grid with numbered squares and clues.

ACROSS

- 1 Heads seen here raised over points of safe concealment (10). 2 This may close lid before clearing up (14). 3 Would-be clever type, (Doctor of Markover has twice his money) (5, 5).

DOWN

- 1 Permission to go for an ordinary degree (4). 2 Most like Scrooge are in retreat (7).

CONCISE CROSSWORD PAGE 10

New exhibitions

Paintings by Alexander Mann. Fine Art Society, 134 Blythwood Street, Glasgow. Mon to Fri 9.30 to 5.30, Sat 10 to 1, closed Sun. (from today until June 7).

Music

Concert by City of Birmingham Symphony Orchestra. Town Hall, Birmingham, 7.30.

General

Cable and Satellite Television, Wembley Conference Centre, today and tomorrow 10 to 6, Thurs (last day) 10 to 4.30.

The pound

Table with exchange rates for Australia, Austria, Belgium, Canada, Denmark, France, Germany, Greece, Hong Kong, Ireland, Italy, Japan, Netherlands, Norway, Portugal, South Africa, Spain, Sweden, Switzerland, USA, Yugoslavia.

TV top ten

- 1 Coronation Street (Wed) Granada, 14.00pm. 2 David Copperfield (Wed) Granada, 14.55pm. 3 Crossroads (Tue) Central, 12.30pm. 4 The 100th (Wed) Granada, 11.00pm.

Roads

London and South-east: A406: North Circular Road (Hanger Lane): Northbound road reduced at junction of Madley Road, A262.

Ferry dispute

Because of a French seaman's dispute, several crossings from Dover to Dunkirk have been cancelled today, and Dover/Calais and Newhaven/Dieppe services are disrupted.

The papers

"So she's going while the going's good," says the Daily Mirror. "She is going now because she expects to win - and win she might, but deserve to she won't."

Weather forecast

Weather forecast map showing pressure systems and wind directions over the British Isles.

High tides

Table of high tide times for various locations including London Bridge, Aberdeen, Belfast, Cardiff, Dover, Falmouth, Glasgow, Harwich, Holyhead, Hull, Liverpool, Margate, Newcastle, Plymouth, Southampton, Swansea, and Wexford.

Around Britain

Table showing weather conditions (Sun, Rain, Max, Min) for various regions across Britain.

London

Table showing weather conditions for London, including temperature, sun, rain, and wind.

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